

Electing Educated Leaders during Democratization: Evidence from Indonesia ^{*}

Paul Pelzl^a and Steven Poelhekke^b

^aNorwegian School of Economics (NHH)

^bUniversity of Auckland and CEPR

November 17, 2021

Abstract

Does the economic success of democratization depend on newly elected leaders' characteristics? We exploit the unique Indonesian democratization process, where districts exogenously democratized in different years. In a census of manufacturing plants, employment drops by 5% in districts that elect a non-college educated mayor, while employment stays constant under college graduates. Non-college educated mayors raise taxation, provide less infrastructure, but do not spend more on social programs and are more often involved in corruption cases. Our results are robust to mayor- and district-level controls and we find common pre-trends across districts with different democratization years and mayor education levels.

JEL codes: D72, D78, H11, H70, I25, L60, O10

Keywords: Democratization, Political Leader Education, Manufacturing

*We thank Monica Martinez-Bravo, Priya Mukherjee and Andreas Stegmann for providing data for this project and Shuka Ishikawa for excellent research assistance. We thank Vimal Balasubramaniam, Maurice Bun, Jonathan Dingel, Aysil Emirmahmutoglu, Gunnar Eskeland, Andreas Ferrara, Hengky Kurniawan, Peter Lanjouw, Mohammed Mardan, Sultan Mehmood, Felix Schilling, Maximilian Todtenhaupt, Floris Tobias Zoutman, conference participants at the 2021 International Conference in Development Economics, the 2021 German Development Economics Conference, the Nordic Conference in Development Economics 2021, the International Workshop on The Political Economy of Democracy and Dictatorship (PEDD) 2021 and the KVS New Paper Sessions 2020 as well as seminar participants at Vrije Universiteit Amsterdam, Erasmus University Rotterdam, NHH Norwegian School of Economics and the Monash and Warwick University Applied Young Economist Seminar for valuable comments.

Paul Pelzl: NHH Norwegian School of Economics, Helleveien 30, 5045 Bergen, Norway. Email: paul.pelzl@nhh.no.

Steven Poelhekke (corresponding author): University of Auckland, Owen G. Glenn Building, 12 Grafton Rd., Auckland 1010, New Zealand. Email: steven.poelhekke@auckland.ac.nz. Also affiliated with Vrije Universiteit Amsterdam, Tinbergen Institute and CESifo, Munich.

1 Introduction

A large literature has studied the economic consequences of democratization, but we know much less about the conditions that determine whether and to what extent a transition to democracy is a success. The existing body of research has focused on a country’s level of economic development as potential driver and finds mixed results (Rodrik and Wacziarg, 2005; Aghion et al., 2008; Acemoglu et al., 2019). Fortunato and Panizza (2015) and Acemoglu et al. (2019) further show that a better educated population increases the success of democratization. An entirely different literature which does not study political system changes finds that national leaders matter for economic growth (Jones and Olken, 2005), and that educated leaders generate higher growth than others (Besley et al., 2011). Given this evidence and a widespread belief that leaders matter particularly during challenging economic or political times, it is surprising that no study has asked how the characteristics of *newly elected democratic leaders* shape the economic success of a transition to democracy. We identify leader education as a crucial determinant of the economic impact of democratization and also pin down underlying channels, thereby addressing a long-standing gap in the literature on political leaders highlighted by Besley et al. (2011): “The exact mechanism at work in explaining how leadership matters remains opaque. And one unresolved issue is to understand which growth-related policies are affected by leaders.” (p.219).

We focus on Indonesia, which became the world’s third largest democracy after the fall of President Suharto in 1998 following more than 30 years of autocratic rule. A unique feature of Indonesia’s transition to democracy is that at the sub-national district level, the last mayor that had been appointed by Suharto (“Suharto mayor”, henceforth) was allowed to finish his or her five-year term before a new mayor was democratically elected. At the moment of Suharto’s resignation the remaining time until the end of term of the Suharto mayor varied by district and is unrelated to district characteristics and trends, as Martinez-Bravo et al. (2017) and additional evidence in this paper show. This implies staggered and exogenous timing of democratization over the period 1999-2003, which we exploit via a difference-in-difference specification at the sub-national level. Thereby we improve identification relative to the existing literature on democracy and growth which has typically analyzed data on multiple

countries where democratization is a result of country-specific and potentially unobserved characteristics.

We find robust evidence that manufacturing-sector economic outcomes after democratization are worse in districts where the democratic leader does not have a college degree, irrespective of the last autocratic leader’s education level. Manufacturing represents 25% of Indonesian GDP and has been targeted as the principal growth engine by the national government¹, similar to many other developing countries. As mechanisms we identify increased taxation, less provision of physical infrastructure and more corruption under non-college educated mayors. While it is also possible that non-college educated mayors are simply elected for having other priorities than supporting local manufacturing, we do not find that they spend more on items such as family welfare, health, housing, environment, religion or education.

Data on manufacturing comes from the annual census of manufacturing plants with 20 or more employees. These data allow us to study the impact of democratization on a given plant relative to ‘counterfactual plants’ in the same four-digit industry, province and year in districts that did not yet democratize, thereby refining identification compared to the existing literature which has focused on aggregate data such as national GDP. We find that in districts where the democratic mayor has no college degree, employment of incumbent manufacturing plants drops by 5% in the first few years after the mayor election. We also show that this effect is not only relative but also absolute, thus reflecting actual lay-offs. When the democratic mayor does have a college degree this negative impact is entirely offset, such that democratization has no impact over our sample period. We also find no impact of democratization when we do not condition on mayor education, and observe similar patterns for plant revenue and total factor productivity.

Once democracy is established, leader education appears to lose relevance: the education level of the *second* democratic mayor does not have a statistically significant impact on local manufacturing, no matter the education level of the first democratic mayor.² Furthermore,

¹ See for example <https://www.thejakartapost.com/news/2019/02/11/manufacturing-sector-to-drive-indonesias-economy-bappenas.html>.

² This is consistent with Carnes and Lupu (2016) who present evidence that more educated leaders do not perform better than others, using different samples containing mostly established democracies.

the negative employment effects under non-college educated democratic mayors also hold when the last Suharto mayor has no college degree, such that the local mayor education level is unchanged. These additional findings show that leader education matters particularly as a country democratizes, and perhaps more generally during times of political or institutional change, which is a novel result in the literature.

Although the timing of democratization is exogenous, a potential concern is that democratic leader education is endogenous to district characteristics and developments. In this regard we show that among a comprehensive set of mayor- and district-level variables that might determine the impact of democratization, the only robust driver of democratic mayor education is the Suharto mayor's education level.³ Our results are robust to including this and all other controls, which rules out for example that low leader education is simply a result of democratization paired with limited education of the local population. The inclusion of leader controls also reveals that the democratic mayor's age, gender and previous occupation do not affect the success of democratization, but mayors that were born in the district that they lead do produce better outcomes. Our empirical strategy further accounts for time-invariant local factors that might affect leader education and manufacturing, and we show that prior to democratization, manufacturing employment exhibits common trends across districts with different democratization years and democratic mayor education levels. Finally, we apply the method of Oster (2019) to corroborate that the threat of selection on any remaining unobservables is very limited in our setting.

We identify several channels through which local manufacturing performs worse under non-college educated leaders. Using plant-level data on annual payments of indirect taxes, fees and levies, we find that the local tax incidence on manufacturing generally increases after democratization, but it increases twice as much under mayors without college education. However, we do not find that expenditure increases significantly, suggesting that not all extra revenue benefits the district. We also show that large plants, exporters and capital-intensive plants experience both a larger rise in the tax incidence and a larger drop in employment under mayors without a college degree. The taxation channel thus provides one

³ In 10% of districts in our sample the last Suharto mayor is elected as first democratic mayor, but the described correlation as well as our findings are robust to excluding these districts.

reason why on average we do not find positive effects of democratization, contrary to recent cross-country level evidence (Acemoglu et al., 2019). In Section 2 we discuss the roots of this detrimental channel, which can be attributed to a specific design of democratization that has been adopted in other countries as well. We also use longitudinal survey data to highlight another mechanism: after democratization the local business community perceives a significant deterioration of both availability and quality of local physical infrastructure, and the effect is driven by districts with non-college educated mayors. These results suggest that after democratization more educated leaders enact better policies at a lower cost to local manufacturing, and perhaps college graduates also better understand the detrimental impact of certain fees and levies. This matches the notion that education is positively correlated with skills, be it due to a causal relationship or because education is used as a signaling device (Spence, 1973).

Last but not least, we identify corruption as a mechanism: a novel mayor-level dataset that we hand-collect reveals a negative and statistically significant correlation between democratic mayor education and involvement in corruption cases. All documented channels are highly relevant because taxation, infrastructure and corruption are frequently cited among the most serious business constraints in developing and emerging economies, including Indonesia. The mechanisms are also internally consistent: more corruption explains how more taxation can be paralleled by less infrastructure provision. In the context of democratization, our results on channels are not only in line with the finding of Keefer (2007) that young democracies engage in excessive rent seeking, under-provide public goods and are relatively corrupt, but they also highlight (insufficient) education as a driver of these issues.

We build on an extensive literature that analyzes the impact of democracy on growth and finds mixed results overall (Helliwell, 1994; Barro, 1996; Tavares and Wacziarg, 2001; Rodrik and Wacziarg, 2005; Persson and Tabellini, 2006; Papaioannou and Siourounis, 2008; Doucouliagos and Ulubaşoğlu, 2008; Bates et al., 2012; Murdin and Wacziarg, 2014; Mad-sen et al., 2015; Acemoglu et al., 2019). We contribute to this cross-country literature by improving identification via our subnational approach with random timing of democratization and by showing that the success of democratization depends on the education level

of the newly elected democratic leader.⁴ By studying the transition from the last Suharto mayor to the first democratic mayor, we also contribute to a scarce literature on the immediate and short-run effects of democratization (Rodrik and Wacziarg, 2005; Acemoglu et al., 2019). Our study further adds to a small quantitative literature analyzing the Indonesian democratization process.⁵

Beyond democratization, our study contributes to the literature on the effect of political leaders and economic outcomes (Dreher et al., 2009; Besley et al., 2011; Carnes and Lupu, 2016; Martinez-Bravo, 2017; He and Wang, 2017; Pertuze et al., 2019; Brown, 2020; Lahoti and Sahoo, 2020; François et al., 2020) by both highlighting the role of educational attainment *and* identifying underlying mechanisms. More broadly, our paper relates to the literature on leaders and growth that does not focus on education (Jones and Olken, 2005; Yao and Zhang, 2015; Easterly and Pennings, 2020) and to studies analyzing the effect of CEO education (Chevalier and Ellison, 1999; Bertrand and Schoar, 2003; Beber and Fabbri, 2012; Miller et al., 2015; King et al., 2016). Finally, we add to a literature that highlights the importance of political leader characteristics other than education, such as gender (Chattopadhyay and Duflo, 2004; Clots-Figueras, 2011, 2012; Brollo and Troiano, 2016), nativeness (Hodler and Raschky, 2014), age (Yao and Zhang, 2015; Alesina et al., 2019), previous occupation (Dreher et al., 2009; Beach and Jones, 2016; Neumeier, 2018) and prior experience in office (Freier and Thomasius, 2016).

The remainder of the paper is structured as follows. Section 2 discusses the context of democratization in Indonesia, Section 3 data and key variables and Section 4 our empirical strategy. Section 5 presents results and robustness checks and Section 6 concludes.

⁴ In terms of identification our study relates to Fujiwara (2015) and Burgess et al. (2015), who also exploit within-country variation to analyze the impact of various aspects of democracy on different outcomes.

⁵ Martinez-Bravo et al. (2017) show that the longer the Suharto mayor stays in power during Indonesia's transition to democracy, the worse are governance outcomes after democratization, which is attributed to elite capture. Martinez-Bravo (2014) finds that the body of local officials that a district inherits from the Suharto regime determines the extent of fraud and clientelistic spending in the first democratic election. Without conditioning on mayor education, Abeberese et al. (2021) find that total factor productivity (TFP) increases after democratization. They measure TFP using the Levinsohn and Petrin (2003) method, while we estimate it using the more recent method by De Loecker and Warzynski (2012).

2 Background

President Suharto’s regime lasted from 1965 to 1998 and was characterized by tight control of Indonesian citizens and opposition parties. Following the Asian financial crisis and the disclosure of several corruption cases, Suharto was forced to step down on 21 May 1998 amid nationwide protests. A transitional government led by Suharto’s vice president Habibie assumed power and set the scene for the first free democratic elections since 1955 on 7 June 1999. The main opposition party PDI-P clearly won these elections, followed by Suharto’s party Golkar which continued to represent the autocratic style of his regime and served as a pool for former members of the military and the bureaucracy (Hadiz, 2010). Besides the national parliament and president also provincial and district parliaments were elected, and the new district parliament (DPRD) was responsible for electing a new district mayor.⁶ However, this (indirect) democratic mayor election only took place once the last mayor that had been appointed by the Suharto regime finished his or her five-year term.⁷ This creates variation in the timing of first democratic mayor elections: in districts where the last Suharto mayor was appointed in the second half of 1994, the local parliament could elect the mayor within months after the 1999-elections, while in other districts the Suharto mayor could stay in office until as late as the beginning of 2003. From 2005 onwards, mayors were directly elected by the district population once the five-year term of the incumbent had expired. Both before and after the fall of Suharto, mayors have been entitled to serve a maximum of two terms. Some Suharto mayors could therefore be elected as first democratic mayor, which happened in nine districts in our sample.

The mayor position entails a considerable amount of authority, in particular over local policies, regulations and the district budget (Martinez-Bravo et al., 2017). Although law 22/1999 grants the local parliament the right to disapprove the district budget and regulations proposed by the mayor and to reject the mayor’s annual accountability speech, this has not occurred frequently in practice (Hofman and Kaiser, 2006). Indeed, Von Luebke

⁶ Indonesia counted 297 districts at the end of 1997: 57 cities (“kota”), 235 rural districts (“kabupaten”) and five districts comprising the capital city of Jakarta. While data on the Jakarta districts are missing, we exclude these districts from our analysis anyway since they form one city and are thus less distinct than the other districts.

⁷ The new mayor needed the support of at least 50% of DPRD members to be appointed (jointly with “his” or “her” vice-mayor). The appointment occurred directly after the election.

(2009) finds that mayors rather than citizen groups or local parliaments tend to initiate policy.⁸ Mayors have thus been the main driver of local governance outcomes after the fall of Suharto. For these reasons, we adopt the notion of Martinez-Bravo et al. (2017) that democratization at the local level was triggered by the mayor election rather than the 1999 legislative elections.

The process of democratization was accompanied by Indonesia’s “big bang” decentralization, which was implemented nationwide on 1 January 2001. Indonesia thereby pursued a similar strategy as several other developing countries across Latin America, South Asia and sub-Saharan Africa, particularly during the “third wave” of democratization after the 1980s. The motivation is that decentralization has the potential to promote democracy, participation, and empowerment at the local level (Kulipossa, 2004). The Indonesian decentralization transferred a substantial amount of power from the central government to the districts, largely bypassing the provincial level (see e.g. Jones, 2004).⁹ This empowered local parliaments but also strengthened the mayor position, for example in the field of public goods provision (Hofman and Kaiser, 2006).

In post-decentralization Indonesia, the principal source of revenue for districts are non-earmarked transfers from the central government. The largest transfer (“DAU” = General Allocation Fund) is allocated based on local population, area, poverty rate and other factors, and is set at 25% of central government domestic revenue in total (Brodjonegoro, 2004). The larger scope of action for mayors and the discretion over the use of transfers implies that decentralization is a key ingredient in creating a link between democratic mayor characteristics and the local success of democratization. We therefore design our empirical strategy so that our coefficients capture the impact of local democratization conditional on decentralization being in place. Our approach also isolates the impact of democratization from direct effects of the implementation of decentralization in 2001 (see Section 4).

While allowing discretionary use, the predominance of central government transfers also reflects that the fiscal decentralization law 25/1999 “continues the reluctance to give local

⁸ Since the business survey underlying Von Luebke (2009)’s results was conducted between April 2005 and March 2006, it is reasonable to assume that the responses mostly refer to the first democratic mayor.

⁹ The central government retained control over defence and security, justice, international relations, monetary and fiscal policy and religion. Decentralization was implemented on the basis of law 22/1999 which focused on administrative aspects and law 25/1999 which focused on fiscal aspects.

governments any meaningful ability to raise local revenue” (Brodjonegoro, 2004, p.129). Indeed, the official locally derived revenue (“PAD”) made up less than 10% of the local budget for 87% of districts in 2002 (Brodjonegoro, 2004). Many local governments have expressed their dissatisfaction about too low funding to promote regional development, especially in relation to new infrastructure provision (Brodjonegoro, 2009).¹⁰ This perceived lack of funding induced local governments led by the powerful democratic mayor to try to increase local revenue through new local taxes and levies, which are often illegal (Brodjonegoro, 2009; Ray, 2009).¹¹ This matters for manufacturing since “the easiest targets for these new additional revenues are unfortunately the local businesses that seem to be powerless against this challenge” (Brodjonegoro, 2009, p.207). Similarly, Hofman et al. (2009) highlight the “high relative importance of political factors” for the local business climate and point out that “manufacturing in particular is prone to illegal levies, either by government officials or the surrounding community” (p.110). “Illegal exactions” are in turn the most commonly cited factor that negatively affects the local business climate in a 2002 survey of companies (see Ray, 2009, p.164).¹² The business community has further listed policy uncertainty, “demands by inexperienced local governments empowered by decentralization” and corruption as serious constraints (Dhume, 2004, p.66).¹³ Our findings suggest that a key local driver of the mentioned issues is the education level of the first democratic mayor. This link echoes in a 2003 statement of Indonesia’s minister for Administrative and Bureaucratic Reform that the majority of civil servants are “undereducated” and that less than half “know what they

¹⁰ It has been debated whether the DAU and additional transfers provide enough revenue for local governments, but overall the answer has often been yes (see Brodjonegoro, 2009; Hadiz, 2010; Lewis, 2003).

¹¹ Brodjonegoro (2009) writes for instance that “since most local governments realized that the amount of transfer is far from enough to fulfil their needs as a result of slow economic recovery, and at the same time did not have an alternative of existing local taxes and charges, they began to look for other sources that are unfortunately illegal and disruptive.” (p.207). Ray (2009) reports that due to lacking supervision of local regulations, “distorting local taxes and charges are being implemented” (p.151). While law 25/1999 explicitly allows for the introduction of new local taxes and levies to contribute to a district’s own revenue, districts only submitted less than half of them for review as required by law (making the rest illegal), and the central government has been accused of being too lax in passing them (Lewis, 2003).

¹² 30% of respondents indicated illegal exactions as a factor, followed by non-tariff barriers/constraints (24%), infrastructure constraints (21%), formal taxes and charges (13%), and lack of security (12%).

¹³ With the distribution of power to the district level corruption has become decentralized (Basri, 2004), which typically leads to a larger group of people who have to be bribed and thus a higher total bribe payment per transaction compared to a centralised system (Bardhan, 1997). The National Survey of Corruption 2001 found that 87% of firms regarded corruption in the public sector as ‘common’. 41% of respondents stated that they frequently or always pay bribes in the course of business (Khouw, 2004).

are doing and do their jobs properly” (Webber, 2006).

3 Data

Main variables and data sources

Our key data ingredients are information on the district-specific timing of the first democratic mayor election, mayor education level data and plant-level manufacturing data. Table 1 reports descriptive statistics.

We obtain information on election timing and mayor characteristics from the data repository of Martinez-Bravo et al. (2017). The source distinguishes the education categories ‘Less than Bachelor degree’, ‘Bachelor degree’, ‘Master degree’ and ‘PhD degree’. We compute a dummy variable *College Degree* which equals one if the democratic mayor holds at least a bachelor degree and zero otherwise. Law 22/1999 requires mayors to have completed junior high school (*Sekolah Menengah Pertama*), which implies that all democratic mayors in our sample have at least nine years of schooling. We also use the data repository to control for the democratic mayor’s age, birth district, previous occupation, political party affiliation and the education level of the last Suharto mayor, and exploit data on the field of study of college-educated democratic mayors. Selected data points on some variables are missing, but we are mostly able to fill the gaps through other sources.¹⁴ The first democratic mayor has a college degree in 80% of districts in our final sample, while the last Suharto mayor has a college degree in 65% of these districts with available data (95% of districts). These numbers are consistent with the result of Besley and Reynal-Querol (2011) that at the aggregate (country) level, democratization leads to an increase in leader education levels.

The annual census of manufacturing plants (IBS) is collected and compiled by the Statistical Agency of Indonesia (*Badan Pusat Statistik* (BPS)) and contains repeated observations on manufacturing plants that employ at least 20 employees in the particular year. We use mainly employment but also revenue, total factor productivity and investment to measure performance. For our analysis of mechanisms, we employ data on plants’ reported payments of indirect taxes, fees and levies as well as a proxy for bribe payments. We further use the

¹⁴ See Section OA4 in the Online Appendix for details on data sources and the construction of variables.

plant’s district location and sector information which we translate into the ISIC Rev. 3.1 classification.¹⁵

To analyze additional mechanisms we use data from the Regional Autonomy Watch *KP-POD*, which has conducted annual surveys in slightly varying sub-samples of districts across Indonesia from 2001 onwards. This effort has produced data on the availability and quality of local physical infrastructure such as streets or telephone service and data on local institutional quality such as the consistency of regulations or law enforcement, as perceived by the local business community.¹⁶ Data on institutions are collected through surveying local business actors and consulting a panel of experts, while for infrastructure *KPPOD* complements these sources with actual availability and quality data collected by the BPS. Data for the period 2002-2004 constitute a panel, which we exploit in our analysis.

We further hand-collect a novel dataset on mayor-specific corruption cases using data from the *Corruption Eradication Commission* (KPK), the watchdog *Indonesia Corruption Watch* (ICW) and additional sources. For each democratic mayor in our sample, this dataset informs us whether the mayor was involved in an official corruption case (which is true for 50% of mayors) and which stage the case has reached (research, investigations, taken to court, convicted or acquitted). We describe this dataset and the institutional background in detail in Section OA4.3 in the Online Appendix (OA).

Finally we collect data on additional district-level controls from different sources, specifically GDP per capita, population, population density, education of the working age population, 1999 election outcomes, religious fractionalization and city versus rural district status.

Sample of districts, plants and years

¹⁵ For around 4% of plants that operate in the period 1998-2004 the census records two or more districts as location over this time period. We cannot be sure if these events are real or due to measurement error. This is because districts split and proliferated over time in which district codes were reused and reassigned from time to time, and while we track these changes, some errors may remain. We drop these plants from our sample in order to address the mentioned measurement concerns, the potential worry that certain plants self-select into districts that democratize early, and to ensure that plant fixed effects absorb district fixed effects in our empirical specification.

¹⁶ Several studies have highlighted that perceptions on the state of a variable may not fully reflect the actual state of the variable, for example Olken (2009) in the context of corruption. This is arguably less of an issue in our setting since we account for time-invariant factors at the district (or a more general) level and time-varying factors at the provincial (or a more general) level that draw a wedge between the perceived and actual state of infrastructure or institutions.

We choose the time interval from 2000-2004 as our sample period. Thereby we analyze the transition from the last Suharto mayor to the first democratic mayor conditional on Suharto and the transitional government being out of power and the local 1999-elected parliament being established, and thus against the background of a constant national political setting. Starting in 2000 also ensures that 1999 election outcomes are predetermined controls rather than outcomes or endogenous variables. Since we focus on the *first* democratic mayor, we drop the year 2004 for districts where the second democratic mayor is elected in 2004.

The starting point of our district selection process is the set of 292 districts that existed at the end of 1997, and thus shortly before the fall of Suharto. Following Martinez-Bravo et al. (2017) we then drop districts that may endanger our identification strategy or conceptually do not allow the estimation of our effect of interest, which is the impact of the direct transition from the Suharto mayor to the democratic mayor. Both the identification issue and the conceptual issue apply to districts that split between the fall of Suharto and 2004.¹⁷ We therefore exclude the 87 districts that were involved in a district split (either as “parent” or “child”) over 1998-2004. In 65 other districts, the timing of the last Suharto mayor’s end of term implies that the selection of the following mayor was done by the transitional government. Since we can only speculate about the nature of these appointments, we exclude these districts from our sample. We further drop eight districts for which we do not know with certainty whether the mayor is selected by the transitional government or the 1999-elected local parliament. In 19 of the remaining districts, an interim mayor was installed to serve for a period of up to about a year between the last Suharto mayor and the first democratic mayor. Since the underlying reasons are unclear but appear district-specific and may represent confounding factors, we drop these districts as well. Based on the same reasoning, we exclude five districts in which the last Suharto mayor stepped down before the end of his or her five-year term and another four districts in which the first democratic

¹⁷ Once a district splits, an interim executive is selected who oversees the transition process until the election of a new mayor by a newly established local parliament (see Fitriani et al. (2005) for further details on the sequence of political events in a newly established district). More importantly, the election of a new mayor by the local parliament usually occurs soon after the split rather than only at the end of the five-year term of the Suharto mayor in the “parent” district. This implies that any impact we would attribute to democratization for these districts may actually reflect the effect of the district split itself, or the factors that caused the split (see Pierskalla (2016) and Bazzi and Gudgeon (2021) for an analysis of factors that determine the likelihood of a district to split).

mayor stepped down prematurely within our sample period. Missing data on one district brings us to a set of 103 districts, of which 26 are cities and 77 are rural districts.^{18,19}

4 Empirical Strategy

We set up a difference-in-difference (DiD) specification with staggered treatment across space, exploiting that local mayor elections occurred in different years across Indonesian districts. Specifically, our empirical model is the following:

$$\begin{aligned} \ln(Y_{ijkpt}) = & \beta_1 PostElec_{kt} + \beta_2 [PostElec_{kt} \times CollegeDegree_k] \\ & + \beta_3 ElecYear_{kt} + \beta_4 [PostElec_{kt} \times X_k] \\ & + \mu_i + \omega_{jt} + \delta_{pt} + \epsilon_{ijkpt} \end{aligned} \quad (1)$$

where Y_{ijkpt} is outcome variable Y of manufacturing plant i in four-digit ISIC Rev. 3.1 industry j in district k in province p at time t ; $ElecYear_{kt}$ equals one in the democratic mayor election year and zero otherwise; and $PostElec_{kt}$ equals one in the years after the election and zero otherwise. $CollegeDegree_k$ is a dummy that takes one if the democratic mayor in district k has a college degree and zero otherwise. X_k is a vector of mayor- and district-level control variables that are measured at the beginning of our sample period if they vary over time and are described further below. μ_i are plant fixed effects, which also nest district fixed effects since we drop plants for which the census records two or more districts as location over our sample period.²⁰ These fixed effects control for unobserved and time-invariant factors that influence the education level of the first democratic mayor and local manufacturing characteristics. Plant fixed effects also control for any difference in manufacturing charac-

¹⁸ Two of these districts do not have medium- or large-scale manufacturing over 2000-2004. For this reason as well as the chosen fixed effects structure in our specifications and slight heterogeneity in data availability across different plant-level variables, the number of districts represented in our plant-level regressions is somewhat below 103 and varies across dependent variables.

¹⁹ In Table OA14 we show that our results are largely representative for the entire population of 1997-districts.

²⁰ Controlling for district fixed effects implies that we do not need to include $CollegeDegree_k$ and X_k as separate, non-interacted terms.

teristics across the groups of districts that differ in terms of the democratization year.²¹ ω_{jt} are four-digit industry-times-year fixed effects and δ_{pt} are province-times-year fixed effects. These fixed effects control for example for the fact that Indonesia decentralizes in 2001 and the possibility that decentralization has a different impact across industries or provinces in Indonesia. We cluster standard errors at the district level.

β_1 captures the effect of the democratic election of a mayor without college degree, while β_2 captures the differential impact of democratization when the newly elected mayor does have a college degree. Given our fixed effects structure, the effects captured by β_1 and β_2 are relative to plants in the same four-digit industry, province and year. In the case of β_1 these ‘counterfactual plants’ are located in districts that did not yet democratize, while for β_2 they are located in democratized districts in which the democratic mayor has no college degree. Such that β_1 and β_2 indicate effects conditional on decentralization being in place rather than (weighted) average effects across the pre- and post-decentralization period, we drop the year 2000 for the five districts in which the mayor election occurred in 1999.

There are three identifying assumptions that must hold such that β_1 and β_2 are unbiased estimators of the described effects. The first is that the timing of the democratic mayor election is as good as randomly assigned across the districts in our sample. Athey and Imbens (2021) show that given random treatment timing in a staggered DiD setting, the standard DiD estimator is an unbiased estimator of a weighted average causal effect. Under the additional assumption of no anticipation effects – which we show to be valid in Table OA6 – this average effect is conceptually meaningful, as all individual effects involve switching from not being treated to being treated. The random timing assumption is plausible for several reasons. In all districts in our sample, the timing of the first democratic mayor election is determined by the term end of the last Suharto mayor. This term end is a function of the timing of previous mayor terms, which in turn is determined by different accumulations of early term ends since the latter part of the Dutch colonial period, be it for health or other reasons. Based on this setting, Martinez-Bravo et al. (2017) conclude that the appointment timing of the last Suharto mayors – which determines the election timing of the first demo-

²¹ The plant and nested district fixed effects do not control for any differential impact of democratization depending on the local presence of such time-invariant or other, time-varying factors. This motivates the inclusion of $PostElec_{kt} \times X_k$ into our specification.

cratic mayors in our sample – is plausibly as good as randomly assigned. As supporting evidence, the authors show that the appointment timing of the last Suharto mayor is uncorrelated with the level of a wide range of district-level variables (see their Appendix-B Table 3). In Table OA14 we show that there is no correlation between the election year of the first democratic mayor and the level and growth rate of manufacturing outcomes at the district level prior to Suharto’s fall. Furthermore, we corroborate the validity of the first identification assumption by showing that prior to democratization, manufacturing employment exhibited parallel trends across districts with different democratic mayor election years (see Table OA1).

The second identification assumption is that conditional on our controls, democratic mayor education is exogenous to time-varying factors that impact local manufacturing. If democratic mayor education is solely determined by the composition of the local parliament elected in 1999, then this assumption is valid because the election results are a time-invariant factor captured by district fixed effects. If there are unobserved variables that affect mayor education even conditional on the 1999 election results, then these may be at least partly captured by the included province-times-year fixed effects and/or industry-times-year fixed effects. More importantly, we show that prior to democratization manufacturing employment exhibits parallel trends across districts that later elect a college graduate as first democratic mayor and those that do not (see Table OA1), which provides direct empirical support for the validity of the assumption. Finally, we apply the recent method of Oster (2019), which evaluates robustness to omitted variable bias by analyzing the relative movement of the treatment coefficient and R-squared upon the inclusion of controls, and obtain reassuring results (see Section OA1).

The third identification assumption is that conditional on the controls in vector X_k , democratic mayor education is exogenous to (time-varying or fixed) variables that determine the impact of democratization on local manufacturing. We therefore include an extensive set of variables into X_k , which are motivated by the existing literature and the Indonesian context. Democratic mayor-level controls are gender, age, a dummy that equals one if the mayor works in the private sector pre-election, a dummy that equals one if the mayor is born in the district, and a dummy that equals one if the mayor is member of the Golkar

party. We also control for whether the last Suharto mayor has a college degree. District-level controls are GDP per capita, average education of the local working age population, population, population density, religious fractionalization, a city dummy, political competition in the local 1999-parliament (measured via a Herfindahl-Hirschman index using 1999 election vote shares), and a dummy that equals one if Golkar won the 1999 elections. To avoid simultaneity and to make sure that these controls are predetermined (see “bad control problem”, Angrist and Pischke, 2008), we measure time-varying variables at the beginning of our sample period. Table OA2 shows that among the mentioned controls, only Suharto mayor education significantly and consistently correlates with democratic mayor education across different specifications. The vector X_k therefore includes only this variable in our baseline specification, while in robustness checks we add a separate interaction with all controls (see Section OA1). Given our rich set of controls, the result that most of them do not affect the local success of democratization, and the evidence based on Oster (2019) we are confident that the third identification assumption holds as well.

5 Results

5.1 Democratization, mayor education & manufacturing outcomes

To analyze real effects of democratization in the manufacturing sector, we estimate equation (1) for the number of employees, revenue, total factor productivity, investment and the wage bill divided by the number of employees as dependent variables. Our main focus is on employment, which we analyze in Table 2. In column 1 we estimate equation (1) without the interaction terms, and find that the average impact of democratization on manufacturing employment is not significantly different from zero. However, column 2 shows very different results depending on the education level of the newly elected mayor. The marginal effect at the bottom of column 2 shows that employment is unaffected in districts with college-educated mayors, while manufacturing employment significantly *drops* by around 5% after the election of mayors that do not have a college degree. The results are highly robust to controlling for any potential effects of Suharto mayor education after democratization (column

3).²² In column 4 we test whether the effect of democratic mayor education varies across different levels of Suharto mayor education.²³ The results show that this is not the case: the election of a college-educated mayor has no employment effects both when the Suharto mayor has a college degree and when he or she does not (see marginal effects at the bottom of column 4), and the negative effect of electing a democratic mayor without a college degree is large (see first marginal effect) and not significantly different (see third coefficient) when the last Suharto mayor is also not college-educated. This shows that our main results do not merely reflect the effect of a change in leader education irrespective of democratization. We explore this finding further by analyzing the effect of the *second* democratic mayor's education level on manufacturing employment. We do so over the period 2004-2009, thus after all districts elected their first democratic mayor and before districts elected their third democratic mayor. The results are reported in Table OA11 and show no change in manufacturing employment as a non-college graduate (or a college graduate) is elected as second democratic mayor, irrespective of the first democratic mayor's education level. Since in 39 out of 76 districts in this sample the first democratic mayor is re-elected for a second term, we cannot rule out that the absence of significant results is due to limited variation in mayor education during this second period; however, taken together with the results in column 4 of Table 2 these findings suggest that leader education matters particularly as a country democratizes (and decentralizes), and perhaps more generally during times of political or institutional change. This is a novel result in the literature.

In Table 3 we study other manufacturing outcomes. Manufacturing revenue (columns 1&2) and total factor productivity (3&4) significantly fall after democratization if the democratic mayor has no college degree, while these variables are unaffected if the mayor does

²² To enable a comparison of the coefficient on *Post Election Year* across columns 2 and 3, we demean the dummy variable *Suharto mayor has college degree* in column 3 based on the column-specific sample. We do the same whenever we include $Post \times Suharto\ mayor\ has\ college\ degree$ in Tables 3 and 4 to enable an unconditional interpretation of the coefficient on *Post Election Year*. Without demeaning *Suharto mayor has college degree*, for example in column 3 of Table 2, the coefficient on *Post Election Year* would indicate the effect of democratization under a democratic mayor without college degree when the last Suharto mayor does not have a college degree.

²³ In this column we include *Suharto mayor has college degree* without first demeaning the variable, thus the top row coefficient indicates the effect of democratization when neither the democratic nor the last Suharto mayor have a college degree. The marginal effects on all other mayor education combinations are listed in the bottom of column 4.

have a college degree. The magnitude of the revenue reduction is strikingly high at around 15%. Plant investment (columns 5&6) does not significantly change with democratization, and there is no heterogeneity with respect to democratic mayor education. While speculative, the absence of a significant investment reduction under non-college educated mayors might be explained by survey evidence that “uncertainty in doing business locally has been increasing since 1999” (Brodjonegoro, 2004, p.130), thus already before democratization in most districts. The election of the new mayor might have decreased this uncertainty and thereby stimulated investment, while the negative effects underlying our results on employment, revenue or TFP might have offset such a positive impact. Columns 7-8 of Table 3 show no evidence that the wage bill divided by the number of employees rises after democratization.

Relative versus absolute effects

Since β_1 captures *relative* effects (see Section 4), our results are not informative on whether employment actually declines after the election of a non-college educated mayor or if employment growth remains positive but is reduced. To investigate this, we take the sample of column 3 in Table 2, keep districts with democratic mayors without college degree, compute the average log employment at the plant level before and after the mayor’s election, take the difference of the two numbers and generate the mean across all 1,297 plants. This mean equals -0.053, which clearly indicates that employment falls also in an absolute sense.

Time dimension of effects

In Figure 1 we employ event study regressions to analyze the time dimension of the effects on employment, revenue and TFP. We extend equation (1) with one lead and two lagged dummies relative to the year of democratization: two years before, one year after, and two or more years after, such that the estimated effects are relative to two excluded periods (one and three years before). This is necessary because all our districts are treated eventually, see Borusyak and Jaravel (2017).²⁴ The graphs show clearly that democratization under non-college educated mayors has an immediate impact, and that the effects increase over

²⁴ By dropping the earliest possible indicator (three years before treatment, given that our sample period is 2000-2004 and the last districts democratize in 2003) and the indicator of one period prior to treatment we follow Baker et al. (2021).

time and are thus persistent over our sample period.

5.2 Mechanisms

What causes the drop in manufacturing performance under democratic mayors without college education, and why does it not occur under college graduates?

An increasing tax incidence

Given the high relevance of local taxes, fees and levies for doing business after democratization and decentralization (see Section 2), we start by analyzing the plant census variable “expenditure on indirect taxes”. It includes sales taxes, fees for business permits, the building and land tax (*PBB*), road use tax (*SWP3D*), import duties, custom fees, and other levies, except income and personal taxes. Given this broad definition the variable likely provides an accurate representation of the overall incidence of local taxes, fees and levies on manufacturing, and we simply refer to the variable as “indirect taxes”, “taxes” or “taxation” in the following.²⁵ The results displayed in the fourth panel of Figure 1 and in column 1 of Table 4 show that after democratization manufacturing plants pay significantly more indirect taxes per rupiah of value added. Column 2 of Table 4 reveals that the increase is significantly larger under non-college educated mayors. The magnitude of the effect under such mayors (a two percentage-point rise) is very large, considering that the average ratio of indirect tax payments to value added equals 2.9 percent (see Table 1). The results therefore provide a plausible explanation for the decline in employment and other real outcomes.²⁶

In order to test the robustness of this conclusion we also analyze different sub-samples of manufacturing plants. Table OA7 focuses on employment and companion Table OA8 on indirect taxes. The results are very reassuring: larger, exporting, and capital-intensive plants

²⁵ Survey evidence from 2002 reveals that informal levies are typically imposed during transport and/or distribution and that most firms prefer to absorb the resulting cost rather than pass it on to buyers or suppliers (see Ray, 2009). This highlights the detrimental nature of such levies for businesses. The fact that broadly formulated categories such as “other levies” are also included in the census variable is valuable for our sub-national approach because most included items (such as sales taxes and the building and land tax) are determined by the central government, just like income and personal taxes.

²⁶ From a theoretical perspective and assuming that a rise in indirect taxes represents an increase in the marginal cost of production, higher indirect taxes imply that a manufacturing plant sooner reaches the profit-maximising level of production and therefore has a lower level of employment.

face greater employment cuts that are accompanied by higher tax increases, while other plants that face small employment changes also experience small deviations in taxation.²⁷

Decreasing quality of infrastructure

Mayors can also influence the provision and maintenance of local physical infrastructure, which in turn is important for manufacturing. We therefore regress the log of a district-level score of general infrastructure provided by *KPPOD* for the years 2002-2004 on democratization in columns 3-4 of Table 4. We adjust equation (1) to the more aggregate nature of the data: we drop industry-times-year fixed effects and replace plant fixed effects by district fixed effects, but continue to include province-times-year fixed effects. Column 3 shows that the combination of availability and quality of local physical infrastructure significantly decreases after the election of the democratic mayor. This matches the numerous Indonesian news reports on deteriorating infrastructure and a lack of attention by local governments to improve the quality of public service delivery during the democratization process (Brodjonegoro, 2009). Column 4 shows that the negative impact is driven by mayors without a college degree. Since a depreciation of public infrastructure increases the cost of producing and/or transporting goods, this result likely provides an additional explanation for the poor performance of manufacturing plants under non-college educated democratic mayors.

In Table OA12 we deepen our analysis by studying the individual components of infrastructure. Our results continue to hold for infrastructure availability and quality separately, and elements that may deteriorate or improve relatively fast such as “quality of telephone service” are affected more by democratization and mayor education. This is intuitive given the relatively short period of analysis.

Total expenditure and spending on other public goods

Are college-educated mayors better able to generate funding from higher levels of government, which enables them to spend more on infrastructure and implies a smaller need for local taxes? We do not find empirical support for this hypothesis: Table OA9 shows that expenditure by college graduates is not significantly higher.

²⁷ In Section OA2 we discuss survey evidence that reveals the reasons for heterogeneity in taxation across different types of plants.

It is also possible that mayors without a college degree are simply elected for having promised policies that focus on other areas than supporting the local manufacturing sector. However, Table OA9 also shows that non-college educated mayors do not spend relatively more on local development.²⁸ Furthermore, in Table OA10 we analyze subcategories of district-level development expenditure and do not find that mayors without college education spend more on non-business items such as family welfare, health, housing, environment, religion or education.

Local institutions and corruption

We next investigate if having a mayor with lower educational attainment is related to worsening institutions and corruption, which may also affect the business environment.

In columns 5-6 of Table 4 we report the district-level effect on institutional quality over the period 2002-2004 as measured by *KPPOD*. The signs of the coefficients point in the same direction as our real outcome and infrastructure results, but they are insignificant. In Table OA12 we study the individual components of institutional quality and find similar results.

We can also use the more granular plant-level data that is available for more years to study “gifts, donations and the like” (*hadiah, sumbangan dan sejenisnya*), which has been interpreted as a proxy for bribe payments.²⁹ The results in columns 7-8 indicate that democratization and democratic mayor education do not affect this variable.

Gifts and donations are at best an indirect indicator of corrupt activities by the local democratic mayor because such expenses are also a choice variable of the plant (Fisman and Svensson, 2007; Vial and Hanoteau, 2010), and plants might for example require some time to understand the susceptibility of a new mayor to bribes. Moreover, a newly elected mayor may be not corrupt, but in the short run be unable to detect and limit bribes that have long been extorted by Suharto officials inherited from the old regime. For these reasons, we hand-collect a novel dataset on corruption charges and convictions at the *mayor*

²⁸ Development expenditure + Routine expenditure = Total expenditure. Routine expenses are mostly “Expenditure on Employees”, such as the salaries of local public servants.

²⁹ For example, Brodjonegoro (2004) refers to the variable as “information on bribery at the local level that is implicitly recorded (but underestimated) in the annual industrial survey conducted by the Central Statistics Agency (BPS)” (p.130). A drawback is that the variable does not include certain types of bribery such as commissions, contract shares and option prices that are below or above market prices (Vial and Hanoteau, 2010).

level (see Section OA4.3 for details). In Table 5 we regress indicators for whether individual democratic mayors are cited in an official corruption case and the outcome of the case on mayor-level characteristics, including education. The results show that mayors without a college degree are significantly more often researched, investigated, declared defendant and convicted of corruption (see columns 1-6). These results might partly reflect that college graduate mayors are more able to hide corrupt activities, prevent a corruption case or block a case from moving forward; however, columns 7 and 8 show that among mayors for which at least research on potential corruption is conducted, college graduate mayor cases are not more likely to be closed early in the process. The mayor-level evidence on corruption is therefore overall consistent with the negative real effects of democratization on local manufacturing under non-college educated mayors.

College-degree field of study

In Table OA13 we show that our findings on the different manufacturing outcomes are not driven by a particular type of college degree (i.e. field of study) but generally hold across all college degrees. There is some indication that democratic mayors with a degree in political science, administration or government are better able to promote employment and revenue, but the evidence is less clear for TFP and indirect taxes. This suggests that overall skills are driving the results rather than a specific education.

In sum, we find most support for taxation and infrastructure as key channels through which real manufacturing outcomes are adversely affected, which reflects the relevance of these factors for doing business as discussed in Section 2. The channels operate mostly through a difference in skills between the two types of mayors, as opposed to different priorities or their specific college degree. As a third mechanism, we find evidence that non-college educated mayors are more corrupt.

5.3 Robustness checks

We perform and discuss a large range of robustness checks in the Online Appendix (see Section OA1), and briefly describe them in this section. In Table OA1 we show that pre-

democratization employment growth does not vary across districts that democratize in different years and across districts that elect mayors with different education levels. This evidence of common employment trends lends empirical support to identification assumptions 1 and 2 discussed in Section 4. The event study graphs in Figure OA1 complement the results of Table OA1 by illustrating that both in districts that democratize under a college-educated mayor and those that do not, there are no significant trends in employment prior to democratization. This further strengthens the credibility of the parallel trends assumption (Baker et al., 2021).

In Tables OA3 - OA5 we study the impact of other mayor characteristics and district-level variables (see Section 4) on the success of democratization in terms of manufacturing employment and also show that our main results are robust to including these variables. In Table OA6 we show that the results are robust to dropping districts where the democratic mayor election is slightly delayed (for reasons that do not appear district-specific); excluding districts that split in the years preceding our sample period; dropping districts that do not feature in the *KPPOD* regressions of Table 4 due to missing data; and excluding districts where the last Suharto mayor is elected as first democratic mayor. We also rule out that membership in the (former) elite as proxied by Golkar-party membership is driving the results. Moreover, we show that the results are robust to applying the estimator of De Chaisemartin and d’Haultfoeuille (2020), which is preferred if there are both heterogeneous treatment effects and the timing of the democratic mayor election is not as good as randomly assigned across the districts in our sample (and thus our identification assumption 1 is violated). Finally, we show that it does not matter for manufacturing whether the democratic mayor has only an undergraduate college degree or also a graduate degree.

6 Conclusion

We provide novel evidence that the education level of newly elected democratic leaders crucially affects the economic success of democratization at the local level. In terms of economic outcomes we focus on the manufacturing sector, a key growth engine particularly for developing and emerging economies for which we have highly granular plant-level

panel data. Our results show that in Indonesian districts where the democratic mayor has a college degree, democratization has no effect on manufacturing performance, while the impact is significantly *negative* under mayors without a college degree. For identification, we exploit the unique feature that in Indonesia democratization exogenously occurred at different times at the sub-national district level over the period 1999-2003. Thereby we also improve identification relative to a large literature on the effects of democracy that uses cross-country data. We also pin down mechanisms: non-college educated mayors increase local taxes, fees and levies much more than mayors with a college degree, and also invest less in infrastructure. While it could be that mayors without a college degree have different priorities than supporting manufacturing, we find no evidence that they rather support items such as family welfare, health, housing, environment, religion or education. Instead, we find that non-college educated mayors are more likely to be involved in corruption cases. The level of education of the local leader is thus closely related to good governance.

Additional findings indicate that more leader education is most beneficial during a democratic transition, and perhaps more generally during times of political or institutional change. Our study thereby makes an important contribution to both the literature on democracy and growth and the literature on the effect of political leaders on economic outcomes. In terms of policy, our results suggest that minimum schooling requirements for political leaders are most useful during a democratization period. Via achieving better economic outcomes such as employment, leader education may also make democratic transitions more durable. Our results therefore contain important lessons for other countries that have or will transition to democracy, particularly for developing countries where weak governance and infrastructure constraints are more prevalent.

References

- Abeberese, A. B. A., P. Barnwal, R. Chaurey, and P. Mukherjee (2021). Democracy and firm productivity: evidence from Indonesia. *The Review of Economics and Statistics*, forthcoming.
- Acemoglu, D., S. Naidu, P. Restrepo, and J. A. Robinson (2019). Democracy does cause growth. *Journal of Political Economy* 127(1), 47–100.
- Aghion, P., A. Alesina, and F. Trebbi (2008). Democracy, technology, and growth. In E. Helpman (Ed.), *Institutions and Economic Performance*, pp. 511–543. Cambridge, MA: Harvard University Press.
- Alesina, A., T. Cassidy, and U. Troiano (2019). Old and young politicians. *Economica* 86(344), 689–727.
- Angrist, J. D. and J.-S. Pischke (2008). *Mostly harmless econometrics: An empiricist's companion*. Princeton University Press.
- Athey, S. and G. W. Imbens (2021). Design-based analysis in difference-in-differences settings with staggered adoption. *Journal of Econometrics*, forthcoming.
- Baker, A., D. F. Larcker, and C. C. Wang (2021). How much should we trust staggered difference-in-differences estimates? Finance Working Paper No. 736/2021, European Corporate Governance Institute.
- Bardhan, P. (1997). Corruption and development: a review of issues. *Journal of Economic Literature* 35(3), 1320–1346.
- Barro, R. J. (1996). Democracy and growth. *Journal of Economic Growth* 1(1), 1–27.
- Basri, M. C. (2004). Economic update 2003. After five years of reformasi ekonomi, what next? In C. Basri and P. van der Eng (Eds.), *Business in Indonesia: New challenges, old problems*, pp. 39–60. Institute of Southeast Asian Studies.

- Bates, R. H., G. Fayad, and A. Hoeffler (2012). The state of democracy in Sub-Saharan Africa. *International Area Studies Review* 15(4), 323–338.
- Bazzi, S. and M. Gudgeon (2021). The political boundaries of ethnic divisions. *American Economic Journal: Applied Economics* 13(1), 235–266.
- Beach, B. and D. B. Jones (2016). Business as usual: politicians with business experience, government finances, and policy outcomes. *Journal of Economic Behavior & Organization* 131, 292–307.
- Beber, A. and D. Fabbri (2012). Who times the foreign exchange market? Corporate speculation and CEO characteristics. *Journal of Corporate Finance* 18(5), 1065–1087.
- Bertrand, M. and A. Schoar (2003). Managing with style: the effect of managers on firm policies. *The Quarterly Journal of Economics* 118(4), 1169–1208.
- Besley, T., J. G. Montalvo, and M. Reynal-Querol (2011). Do educated leaders matter? *The Economic Journal* 121(554), 205–227.
- Besley, T. and M. Reynal-Querol (2011). Do democracies select more educated leaders? *American Political Science Review* 105(3), 552–566.
- Borusyak, K. and X. Jaravel (2017). Revisiting event study designs, with an application to the estimation of the marginal propensity to consume. *mimeo*.
- Brodjonegoro, B. (2004). The effects of decentralisation on business in Indonesia. In C. Basri and P. van der Eng (Eds.), *Business in Indonesia: New challenges, old problems*, pp. 125–140. Institute of Southeast Asian Studies.
- Brodjonegoro, B. (2009). Fiscal decentralization and its impact on regional economic development and fiscal sustainability. In C. J. Holtzappel and M. Ramstedt (Eds.), *Decentralization and Regional Autonomy in Indonesia: Implementation and Challenges*, pp. 196–221. Institute of Southeast Asian Studies.
- Brollo, F. and U. Troiano (2016). What happens when a woman wins an election? Evidence from close races in Brazil. *Journal of Development Economics* 122, 28–45.

- Brown, C. O. (2020). Economic leadership and growth. *Journal of Monetary Economics* 116, 298–333.
- Burgess, R., R. Jedwab, E. Miguel, A. Morjaria, and G. Padró i Miquel (2015). The value of democracy: evidence from road building in Kenya. *American Economic Review* 105(6), 1817–1851.
- Carnes, N. and N. Lupu (2016). What good is a college degree? Education and leader quality reconsidered. *The Journal of Politics* 78(1), 35–49.
- Chattopadhyay, R. and E. Duflo (2004). Women as policy makers: evidence from a randomized policy experiment in India. *Econometrica* 72(5), 1409–1443.
- Chevalier, J. and G. Ellison (1999). Are some mutual fund managers better than others? Cross-sectional patterns in behavior and performance. *The Journal of Finance* 54(3), 875–899.
- Clots-Figueras, I. (2011). Women in politics: evidence from the Indian states. *Journal of Public Economics* 95(7-8), 664–690.
- Clots-Figueras, I. (2012). Are female leaders good for education? Evidence from India. *American Economic Journal: Applied Economics* 4(1), 212–244.
- De Chaisemartin, C. and X. d’Haultfoeuille (2020). Two-way fixed effects estimators with heterogeneous treatment effects. *American Economic Review* 110(9), 2964–2996.
- De Loecker, J. and F. Warzynski (2012). Markups and firm-level export status. *American Economic Review* 102(6), 2437–2471.
- Dhume, S. (2004). A new political economy? Politics, ethnicity and business in Indonesia. In C. Basri and P. van der Eng (Eds.), *Business in Indonesia: New challenges, old problems*, pp. 61–71. Institute of Southeast Asian Studies.
- Doucouliafos, H. and M. A. Ulubaşoğlu (2008). Democracy and economic growth: a meta-analysis. *American Journal of Political Science* 52(1), 61–83.

- Dreher, A., M. J. Lamla, S. M. Lein, and F. Somogyi (2009). The impact of political leaders' profession and education on reforms. *Journal of Comparative Economics* 37(1), 169–193.
- Easterly, W. and S. Pennings (2020). Leader value added: assessing the growth contribution of individual national leaders. NBER Working Paper No. 24625.
- Fisman, R. and J. Svensson (2007). Are corruption and taxation really harmful to growth? Firm level evidence. *Journal of Development Economics* 83(1), 63–75.
- Fitriani, F., B. Hofman, and K. Kaiser (2005). Unity in diversity? The creation of new local governments in a decentralising Indonesia. *Bulletin of Indonesian Economic Studies* 41(1), 57–79.
- Fortunato, P. and U. Panizza (2015). Democracy, education and the quality of government. *Journal of Economic Growth* 20(4), 333–363.
- François, A., S. Panel, and L. Weill (2020). Educated dictators attract more foreign direct investment. *Journal of Comparative Economics* 48(1), 37–55.
- Freier, R. and S. Thomasius (2016). Voters prefer more qualified mayors, but does it matter for public finances? Evidence for Germany. *International Tax and Public Finance* 23(5), 875–910.
- Fujiwara, T. (2015). Voting technology, political responsiveness, and infant health: evidence from Brazil. *Econometrica* 83(2), 423–464.
- Hadiz, V. (2010). *Localising power in post-authoritarian Indonesia: A Southeast Asia perspective*. Stanford University Press.
- He, G. and S. Wang (2017). Do college graduates serving as village officials help rural China? *American Economic Journal: Applied Economics* 9(4), 186–215.
- Helliwell, J. F. (1994). Empirical linkages between democracy and economic growth. *British Journal of Political Science* 24(2), 225–248.
- Hodler, R. and P. A. Raschky (2014). Regional favoritism. *The Quarterly Journal of Economics* 129(2), 995–1033.

- Hofman, B. and K. Kaiser (2006). Decentralization, democratic transition, and local governance in Indonesia. In P. Bardhan and D. Mookherjee (Eds.), *Decentralization and Local Governance in Developing Countries: A Comparative Perspective*, pp. 81–124. Cambridge, MA: MIT Press.
- Hofman, B., K. Kaiser, and G. G. Schulze (2009). Corruption and decentralization. In C. J. Holtzappel and M. Ramstedt (Eds.), *Decentralization and Regional Autonomy in Indonesia: Implementation and Challenges*, pp. 99–113. Institute of Southeast Asian Studies.
- Javorcik, B. and S. Poelhekke (2017). Former foreign affiliates: cast out and outperformed? *Journal of the European Economic Association* 15(3), 501–539.
- Jones, B. F. and B. A. Olken (2005). Do leaders matter? National leadership and growth since World War II. *The Quarterly Journal of Economics* 120(3), 835–864.
- Jones, S. (2004). Political update 2003: terrorism, nationalism and disillusionment with reform. In C. Basri and P. van der Eng (Eds.), *Business in Indonesia: New challenges, old problems*, pp. 23–38. Institute of Southeast Asian Studies.
- Keefer, P. (2007). Clientelism, credibility, and the policy choices of young democracies. *American Journal of Political Science* 51(4), 804–821.
- Khouw, M. M. (2004). The private sector response to public sector corruption. In C. Basri and P. van der Eng (Eds.), *Business in Indonesia: New challenges, old problems*, pp. 204–220. Institute of Southeast Asian Studies.
- King, T., A. Srivastav, and J. Williams (2016). What’s in an education? Implications of CEO education for bank performance. *Journal of Corporate Finance* 37, 287–308.
- Kulipossa, P. F. (2004). Decentralisation and democracy in developing countries: an overview. *Development in Practice* 14(6), 768–779.
- Lahoti, R. and S. Sahoo (2020). Are educated leaders good for education? Evidence from India. *Journal of Economic Behavior & Organization* 176, 42–62.

- Levinsohn, J. and A. Petrin (2003). Estimating production functions using inputs to control for unobservables. *Review of Economic Studies* 70(2), 317–341.
- Lewis, B. D. (2003). Tax and charge creation by regional governments under fiscal decentralisation: estimates and explanations. *Bulletin of Indonesian Economic Studies* 39(2), 177–192.
- Madsen, J. B., P. A. Raschky, and A. Skali (2015). Does democracy drive income in the world, 1500–2000? *European Economic Review* 78, 175–195.
- Martinez-Bravo, M. (2014). The role of local officials in new democracies: evidence from Indonesia. *American Economic Review* 104(4), 1244–1287.
- Martinez-Bravo, M. (2017). The local political economy effects of school construction in Indonesia. *American Economic Journal: Applied Economics* 9(2), 256–289.
- Martinez-Bravo, M., P. Mukherjee, and A. Stegmann (2017). The non-democratic roots of elite capture: evidence from Soeharto mayors in Indonesia. *Econometrica* 85(6), 1991–2010.
- Miller, D., X. Xu, and V. Mehrotra (2015). When is human capital a valuable resource? The performance effects of Ivy League selection among celebrated CEOs. *Strategic Management Journal* 36(6), 930–944.
- Murtin, F. and R. Wacziarg (2014). The democratic transition. *Journal of Economic Growth* 19(2), 141–181.
- Neumeier, F. (2018). Do businessmen make good governors? *Economic Inquiry* 56(4), 2116–2136.
- Olken, B. A. (2009). Corruption perceptions vs. corruption reality. *Journal of Public Economics* 93(7-8), 950–964.
- Oster, E. (2019). Unobservable selection and coefficient stability: theory and evidence. *Journal of Business & Economic Statistics* 37(2), 187–204.

- Papaioannou, E. and G. Siourounis (2008). Democratisation and growth. *The Economic Journal* 118(532), 1520–1551.
- Persson, T. and G. Tabellini (2006). Democracy and development: the devil in the details. *American Economic Review* 96(2), 319–324.
- Pertuze, J. A., T. Reyes, R. S. Vassolo, and N. Olivares (2019). Political uncertainty and innovation: the relative effects of national leaders’ education levels and regime systems on firm-level patent applications. *Research Policy* 48(9), 103808.
- Pierskalla, J. H. (2016). Splitting the difference? The politics of district creation in Indonesia. *Comparative Politics* 48(2), 249–268.
- Ray, D. (2009). Decentralization, regulatory reform, and the business climate. In C. J. Holtzappel and M. Ramstedt (Eds.), *Decentralization and Regional Autonomy in Indonesia: Implementation and Challenges*, pp. 150–182. Institute of Southeast Asian Studies.
- Rodrik, D. and R. Wacziarg (2005). Do democratic transitions produce bad economic outcomes? *American Economic Review* 95(2), 50–55.
- Spence, M. (1973). Job market signaling. *The Quarterly Journal of Economics* 87(3), 355–374.
- Tavares, J. and R. Wacziarg (2001). How democracy affects growth. *European Economic Review* 45(8), 1341–1378.
- Vial, V. and J. Hanoteau (2010). Corruption, manufacturing plant growth, and the Asian paradox: Indonesian evidence. *World Development* 38(5), 693–705.
- Von Luebke, C. (2009). The political economy of local governance: findings from an Indonesian field study. *Bulletin of Indonesian Economic Studies* 45(2), 201–230.
- Webber, D. (2006). A consolidated patrimonial democracy? Democratization in post-Suharto Indonesia. *Democratization* 13(3), 396–420.
- Yao, Y. and M. Zhang (2015). Subnational leaders and economic growth: evidence from Chinese cities. *Journal of Economic Growth* 20(4), 405–436.

Tables and Figures

Table 1: Summary Statistics

	Mean	Median	Min	Max	sdev	N
<i>Panel I: Plant-year-specific variables</i>						
# Employees	157.067	38	20	15,836	465.658	29,283
ln(# Employees)	4.063	3.638	2.996	9.670	1.138	29,283
ln(Revenue)	14.215	13.858	7.601	22.844	2.044	29,283
ln(TFP)	2.245	2.251	1.281	2.974	0.120	22,230
ln(1+Investment)	6.221	8.294	0	23.660	6.229	25,416
ln(Wage bill / # Employees)	8.172	8.258	0.573	15.749	0.940	29,282
Indirect tax payments / Value added	0.029	0.005	0.000	0.565	0.081	23,220
Gifts, donations, etc. / Value added	0.008	0.004	0.000	0.097	0.015	21,172
<i>Panel II: District-specific variables</i>						
Democratic mayor has college degree	0.796	1	0	1	0.405	103
Democratic mayor is female	0.049	0	0	1	0.216	103
Democratic mayor born in district	0.567	1	0	1	0.498	90
Democratic mayor age at time of election	48.885	50	26	61	6.735	87
D. m. worked in private sector pre-election	0.241	0	0	1	0.430	87
Democratic mayor is member of Golkar	0.468	0	0	1	0.502	77
Suharto mayor has college degree	0.653	1	0	1	0.478	98
Golkar wins 1999 elections	0.272	0	0	1	0.447	103
City	0.252	0	0	1	0.437	103
1999-election vote share HHI	0.301	0.268	0.162	0.764	0.127	101
ln(GDP per capita 2000)	1.364	1.314	0.331	3.177	0.550	102
Education of working age population 2000	1.051	0.967	0.469	1.638	0.275	102
Population 2000	695,798	626,620	47,970	2,780,820	529,007	102
ln(Population 2000)	13.150	13.348	10.778	14.838	0.826	102
Population density (=pop per sq mile) 2000	3,721	1,651	14.387	32,400	6,127	102
ln(Population density 2000)	7.352	7.409	2.666	10.386	1.417	102
Religious fractionalization 2000 (HHI)	0.880	0.958	0.439	0.998	0.150	102
<i>Panel III: District-year-specific variables</i>						
Post Election Year	0.639	1	0	1	0.481	515
Election Year	0.190	0	0	1	0.393	515
ln(Infrastructure)	5.655	5.677	4.745	6.201	0.318	125
ln(Institutional quality)	6.269	6.280	5.333	7.069	0.356	125
<i>Panel IV: Democratic mayor corruption case data</i>						
At least research, no matter if acquitted later (full sample)	0.500	0.500	0	1	0.503	96
At least research, no matter if acquitted later	0.493	0	0	1	0.503	75
At least research and not acquitted later	0.453	0	0	1	0.501	75
At least investigation and not acquitted later	0.413	0	0	1	0.496	75
At least declared defendant and not acquitted later	0.400	0	0	1	0.493	75
Convicted	0.267	0	0	1	0.445	75

Notes: This table provides summary statistics on the variables used in our analysis and additional variables of interest. Values that are larger than 1,000 are rounded to the nearest integer. *Education of working age population* is the district average across the entire population with age 15-65 and ranges from 0 (less than primary education) to 3 (college degree) at the individual level. The variables *Indirect tax payments / Value added* and *Gifts, donations, etc. / Value added* are winsorized from above at the 1% level. For illustrative purposes, the raw scores of *Infrastructure* and *Institutional quality* are multiplied by 10,000 before taking the log such that all numbers are larger one and the log is thus non-negative. See Section OA4 in the Online Appendix for a detailed description of variables and data sources. The sample underlying the district-specific variables in Panel II is the set of 103 districts that meet our sample selection criteria. Note that not all of these districts enter the samples in our empirical analysis: for example, only 93 districts are included in column 3 of Table 2 because of lack of medium- or large-scale manufacturing (two districts), our fixed effects structure (five districts) and lack of data on the education level of the Suharto mayor (three districts).

Table 2: Democratization, mayor education and manufacturing employment

Dependent Variable →	ln(# Employees)			
	(1)	(2)	(3)	(4)
Post Election Year	-0.013 (0.010)	-0.052*** (0.013)	-0.054*** (0.014)	-0.046*** (0.015)
Post × Democratic mayor has college degree		0.048*** (0.013)	0.051*** (0.014)	0.042*** (0.015)
Post × Suharto mayor has college degree			-0.003 (0.014)	-0.025 (0.019)
Post × Suharto mayor has c-degr. × Dem. mayor has c-degr.				0.027 (0.024)
Election Year	-0.009 (0.012)	-0.011 (0.012)	-0.011 (0.012)	-0.011 (0.012)
Plant FE	Yes	Yes	Yes	Yes
Industry-Year FE	Yes	Yes	Yes	Yes
Province-Year FE	Yes	Yes	Yes	Yes
Sample Period	00-04	00-04	00-04	00-04
Observations	29,994	29,994	29,283	29,283
#Districts	96	96	93	93
#Plants	6,914	6,914	6,745	6,745
Marginal Effects:				
<i>Democratic mayor has no college degree</i>		-0.052*** (0.013)	-0.054*** (0.014)	
<i>Democratic mayor has college degree</i>		-0.005 (0.011)	-0.003 (0.012)	
<i>Dem. mayor has no c-degree and Suharto mayor has none</i>				-0.046*** (0.015)
<i>Dem. mayor has no c-degree and Suharto mayor has one</i>				-0.071*** (0.018)
<i>Dem. mayor has c-degree and Suharto mayor has none</i>				-0.004 (0.017)
<i>Dem. mayor has c-degree and Suharto mayor has one</i>				-0.002 (0.012)

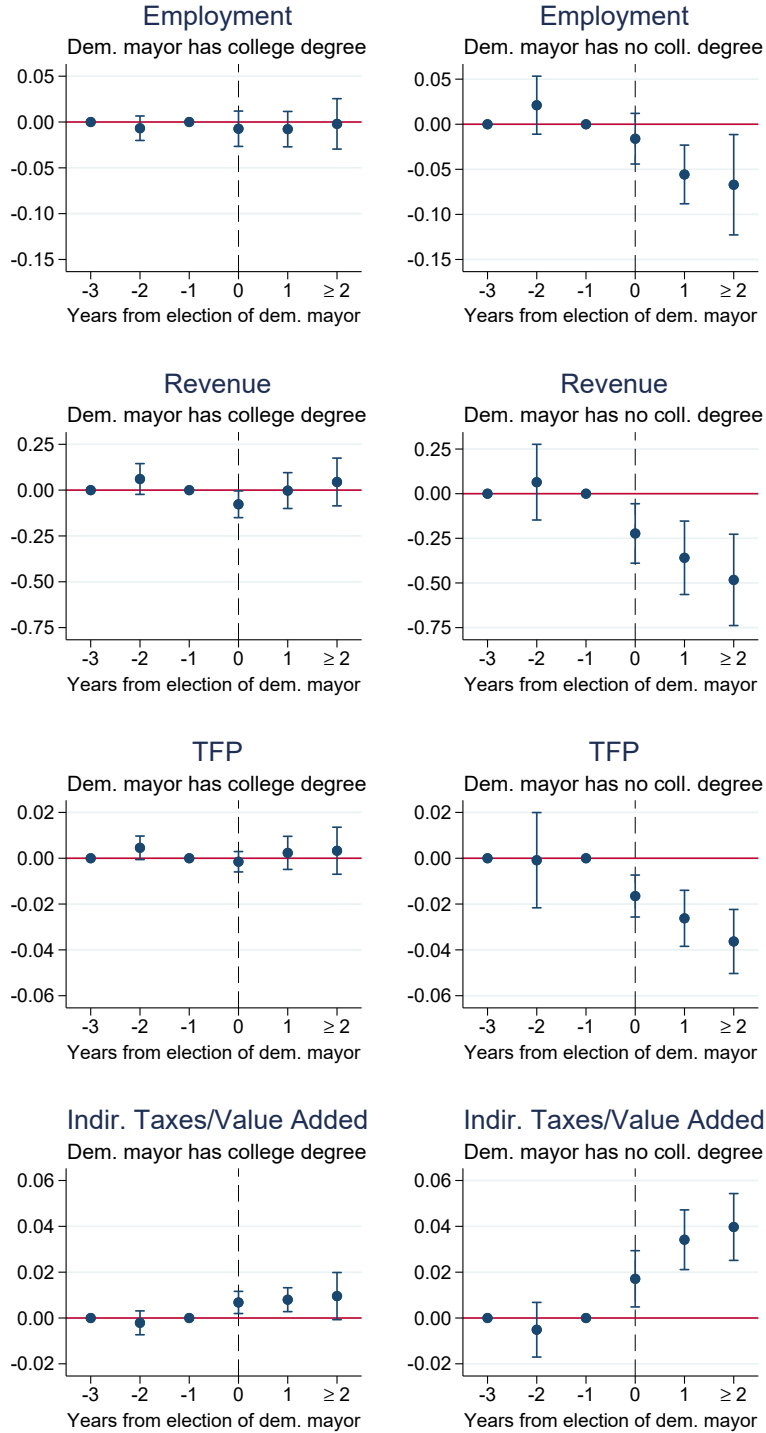
Notes: In this table we study the impact of local democratization and democratic mayor education on manufacturing plants with at least 20 employees. See Section 3 for a description of our sample selection. The dependent variable is the log number of employees at the plant level. *Post Election Year* takes one in the years after the democratic mayor election and zero otherwise; the remaining variables are self-explanatory dummy variables. At the bottom of the table we display marginal effects. The first marginal effect in column 2 is equal to the coefficient in the top row, the second equals the sum of the coefficients in the first two rows. In column 3 we demean *Suharto mayor has college degree* based on the column-specific sample to enable a comparison of the coefficient on *Post Election Year* across columns 2 and 3. The marginal effects in column 4 (in which we do not demean any variable) equal the sum of the relevant coefficients. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table 3: Democratization, mayor education and additional manufacturing outcomes

Dependent Variable →	ln(Revenue)	ln(TFP)	ln(1+Investment)	ln(Wage bill/# Empl.)				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Post Election Year	-0.040 (0.049)	-0.147** (0.070)	-0.002 (0.003)	-0.008** (0.004)	-0.377 (0.231)	-0.163 (0.380)	-0.040 (0.037)	-0.095* (0.053)
Post × Democratic mayor has college degree		0.172** (0.074)		0.008*** (0.003)		-0.206 (0.379)		0.082 (0.062)
Plant FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Industry-Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Province-Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sample Period	00-04	00-04	00-04	00-04	00-04	00-04	00-04	00-04
Observations	29,994	29,283	22,865	22,230	26,046	25,416	29,993	29,282
#Districts	96	93	95	92	92	89	96	93
Marginal Effects:								
<i>Democratic mayor has no college degree</i>		-0.147** (0.070)		-0.008** (0.004)		-0.163 (0.380)		-0.095* (0.053)
<i>Democratic mayor has college degree</i>		0.024 (0.049)		0.000 (0.003)		-0.370 (0.309)		-0.014 (0.048)

Notes: In this table we study the impact of local democratization on additional manufacturing outcomes. See Section 3 for a description of our sample selection. *Total Factor Productivity (TFP)* is obtained from Javorcik and Poelhekke (2017). To prevent losing a fair share of plant-years, we measure investment as $\ln(1+Investment)$. See Table 2 for a description of the explanatory variables. The variable *Post* × *Suharto mayor has college degree* is included in the even columns but not shown. We demean *Suharto mayor has college degree* based on the column-specific sample before computing the interaction with *Post Election Year* so that the coefficient on *Post Election Year* has an unconditional interpretation (rather than indicating the effect of democratization under a non-college educated mayor when the last Suharto mayor does *not* have a college degree). *Election Year* is always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Figure 1: Timing of effects



Notes: The graphs are based on event study regressions. We estimate the following specification for the sample of districts with a college-educated democratic mayor (left panel) and the sample of districts without (right): $\ln(Y_{ijkpt}) = \beta_0 + \beta_1 ElecYear_{k,-2} + \beta_2 ElecYear_{k,0} + \beta_3 ElecYear_{k,1} + \beta_4 ElecYear_{k,\geq 2} + \mu_i + \omega_{jt} + \delta_{pt} + \epsilon_{ijkpt}$, where e.g. $ElecYear_{k,-2}$ is a dummy that equals one if in district k the democratic mayor election occurs two years later. Dots indicate point estimates and lines indicate 90% confidence intervals based on standard errors clustered at the district level. The sample period is 2000-2004.

Table 4: Mechanisms

Dependent Variable →	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Indirect Taxes / Value Added	ln(Infrastructure)	ln(Institutions)	Gifts, Donations etc. / Value Added				
Post Election Year	0.009*** (0.003)	0.020*** (0.004)	-0.220* (0.119)	-0.401*** (0.131)	-0.263 (0.247)	-0.439 (0.299)	0.001 (0.001)	0.001 (0.001)
Post × Democratic mayor has college degree		-0.010** (0.004)		0.232*** (0.086)		0.161 (0.198)		0.001 (0.001)
District FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Province-Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Plant FE	Yes	Yes	–	–	–	–	Yes	Yes
Industry-Year FE	Yes	Yes	–	–	–	–	Yes	Yes
Sample Period	00-04	00-04	02-04	02-04	02-04	02-04	00-04	00-04
Observations	23,873	23,220	129	125	129	125	21,702	21,172
#Districts	94	91	50	48	50	48	96	93
Marginal Effects:								
<i>Democratic mayor has no college degree</i>		0.020*** (0.004)		-0.401*** (0.131)		-0.439 (0.299)		0.001 (0.001)
<i>Democratic mayor has college degree</i>		0.010*** (0.003)		-0.169 (0.109)		-0.278 (0.240)		0.001 (0.001)

Notes: In this table we analyze potential mechanisms through which the first democratic mayor may affect the performance of manufacturing plants. See Section 3 for a description of our sample selection and Table 2 for a description of the explanatory variables. In columns 1-2 we use data from the manufacturing plant census variable “expenditure on *indirect taxes*”. The dependent variable in columns 3-4 is the log of an annual district-specific score of physical *infrastructure*, while in columns 5-6 we focus on the log score of the quality of *institutions*. Data on these variables are obtained from the Regional Autonomy Watch *KPPOD*. The sample period in columns 3-6 is 2002-2004 due to data availability. In columns 3-6 we drop the two districts in which there is no medium- to large-scale manufacturing over our sample period to make the sample more consistent with our manufacturing samples. In columns 7-8 we use data on the plant-level variable “expenditure on *gifts, donations* and the like”. The dependent variables in columns 1-2 and 7-8 are winsorized from above at the 1% level. The variable *Post × Suharto mayor has college degree* is included in the even columns but not shown. We demean *Suharto mayor has college degree* based on the column-specific sample before computing the interaction with *Post Election Year* so that the coefficient on *Post Election Year* has an unconditional interpretation (see also the Notes of Table 3). *Election Year* is always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table 5: Mechanisms (continued): Mayor-level corruption and other characteristics

Dependent Variable (Corruption Indicator) →	=1 if at least research on corruption, no matter if acquitted later	=1 if at least research and not acquitted later	=1 if at least invest-igation and not acquitted later	=1 if at least declared defendant and not acquitted later	=1 if convicted of corruption	0=only research 1=only investigation 2=only defendant 3=convicted		
Sample →	All mayors (districts)				Only mayors with corruption case			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Democratic mayor has college degree	-0.325*** (0.110)	-0.388*** (0.131)	-0.335** (0.146)	-0.357** (0.154)	-0.354** (0.154)	-0.251* (0.142)	-0.114 (0.323)	-0.433 (0.425)
Female democratic mayor		-0.183 (0.255)	-0.168 (0.247)	-0.101 (0.278)	-0.098 (0.277)	-0.030 (0.230)		0.904 (0.615)
Democratic mayor age in election year		0.008 (0.011)	0.007 (0.011)	0.002 (0.012)	0.003 (0.012)	0.009 (0.009)		-0.025 (0.032)
Democratic mayor born in district		-0.051 (0.134)	-0.027 (0.131)	-0.043 (0.135)	-0.041 (0.135)	0.179 (0.114)		0.499 (0.349)
Dem. m. worked in private sector pre-elec.		0.069 (0.144)	0.104 (0.144)	0.090 (0.156)	0.095 (0.157)	-0.107 (0.139)		-0.375 (0.595)
Province FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations (mayors, districts)	96	75	75	75	75	75	45	33

Notes: In this table we study the correlation between a mayor's corruption status and his education level as well as other mayor-specific characteristics, on the basis of the districts in the sample of Table 2, column 1. See Section OA4.3 in the Online Appendix for details on this novel dataset and relevant background information. In columns 1 and 2 the dependent variable equals one if at least one of the relevant bodies (prosecution service, KPK, official courts, police) conducted research on possible corruption by the mayor, no matter if the mayor was later acquitted of all charges or not. In columns 3-6 we define acquitted mayors as not corrupt, thus the dependent variables take the value zero for such mayors. Therefore, unless the mayor was later acquitted, in column 3 the dependent variable equals one if at least research was conducted; in column 4 if at least official investigations were initiated; in column 5 if the mayor was declared an official suspect and thus became a defendant at court; and in column 6 if the mayor was convicted of corruption. In columns 7 and 8 we exclude districts where there is no known corruption case regarding the democratic mayor, thus we restrict the sample to districts in which the dependent variable in columns 1 and 2 equals one. The dependent variable in columns 7-8 equals zero for research only, one for investigation only, two for defendant status only, and three for a conviction. Acquitted mayors were defendants prior to the acquittal, thus for these mayors we define the dependent variable to take the value two in columns 7-8. Robust standard errors are in parentheses. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Online Appendix (For Online Publication)

“Electing Educated Leaders during Democratization: Evidence from Indonesia”

Paul Pelzl and Steven Poelhekke

November 17, 2021

Table of Contents

OA1 Robustness Checks (Tables OA1 - OA6 & Figure OA1)	2
OA2 Additional Results (Tables OA7 - OA14)	16
OA3 Additional Summary Statistics (Table OA15)	29
OA4 Online Data Appendix	31
OA4.1 Manufacturing plant-level data	31
OA4.2 Data on mayor selection timing	32
OA4.3 Mayor-specific variables	33
OA4.4 District-specific variables (except KPPOD variables)	39
OA4.5 KPPOD data	41
OA4.6 Details on the selection of districts	43

OA1 Robustness Checks (Tables OA1 - OA6 & Figure OA1)

Common trends

In Table OA1 we analyze whether pre-democratization trends in manufacturing employment differ across districts with different democratic mayor election years and education levels. The dependent variable equals the annual change in the log number of employees at the plant level. As explanatory variables, we include dummy variables for the different mayor election years (the baseline is election in 2003) and the dummy variable *Democratic mayor has college degree*, and also include the control variable *Suharto mayor has college degree* (not shown for brevity). We only include observations before elections take place, thus plant-years (which now reflect changes in employment compared to the previous year) for which both $PostElec_{kt}$ and $ElecYear_{kt}$ in equation (1) equal zero. We start with a short pre-democratization period and then gradually extend the period of analysis. In column 1 we focus on pre-democratization trends that occur within our baseline sample period, 2000-2004. This means that for districts that democratize in 1999 or 2000 no pre-trends are included because they occur before 2000; for districts that democratize in 2001 we include employment changes between 1999 and 2000; for districts that democratize in 2002 we include employment changes between 1999-2000 and 2000-2001; and for districts that democratize in 2003 we include employment changes between 1999-2000, 2000-2001 and 2000-2002. This results in a sample period of 2000-2002 in column 1, as indicated in the table. In column 2 we additionally include employment changes between 1998 and 1999 (for all types of districts) to enlarge the sample size and to be able to analyze pre-trends in districts that democratize in 2000. In column 3 we also include 1997-1998 changes in order to analyze pre-democratization trends across all districts and mayor election years. Finally, in column 4 we also include 1996-1997 changes to check the sensitivity of the results in columns 3 to adding an extra year. The results show that pre-democratization employment growth does not vary across districts that democratize in different years and across districts that elect mayors with different education levels. The event study graphs in Figure OA1 complement the results of Table OA1 by illustrating that both in districts that democratize under a college degree mayor and those that do not, there are no significant trends in employment prior to democratization.

This further strengthens the credibility of the parallel trends assumption (Baker et al., 2021).

Determinants of democratic mayor education level

In Table OA2 we study potential determinants of whether the first democratic mayor has a college degree, in order to guide the choice of control variables in our baseline analysis. The dependent variable is a dummy variable that takes one if the democratic mayor has a college degree and zero otherwise. As explanatory variables, we include the mayor- and district-specific variables discussed in Section 4. In all columns we use Linear Probability Models (LPM), but the results are robust to a Logit specification.¹ While the coefficients in column 1 derive from separate regressions that feature only the indicated variable on the right-hand side (besides province fixed effects, which we include in all specifications), in columns 2-4 we include all variables displayed in the column in one regression. The results indicate that the first democratic mayor is significantly more likely to have a college degree if the last Suharto mayor had a college degree, even when controlling for all other variables.² The coefficients on the other controls are not significant across all specifications.

Additional control variables

In Tables OA3-OA5, we add control variables that do not feature in our baseline analysis. The set of mayor-specific controls consists of the democratic mayor’s age in the election year, a female mayor dummy, a dummy that equals one if the mayor was born in the district and a dummy that takes one if the mayor worked in the private sector before being elected. Due to comparatively lower quality and availability of data on political party membership, we feature the control variable *Democratic mayor is member of Golkar* only in Table OA6.³ The

¹ We choose the LPM models mostly for ease of interpretation. Horrace and Oaxaca (2006) show that the potential bias of an LPM increases with the relative proportion of LPM-predicted probabilities that fall outside the unit interval. Since this is not the case for any of our coefficients except for population (in two out of three specifications), this is not a major concern.

² In regressions that include *Suharto mayor has college degree* we exclude districts in which the Suharto mayor was elected as democratic mayor, to avoid a mechanical correlation between the two variables.

³ The information we have on party membership does not always correspond to the period in which the person served as first democratic mayor. Party membership data from Martinez-Bravo et al. (2017) are as of 2009, while additional data we retrieve via online search mostly correspond to the first democratic mayorship period. This timing issue likely matters because “local politics are so fluid (...) and allow individuals and groups to regularly switch their allegiances with little or no concern for ideology, policy or programme” (Hadiz, 2010, p.71). Furthermore, data on party membership is missing for relatively many districts.

mayor-specific variables in Tables OA3-OA5 are complemented by a set of district controls. These are a dummy that equals one if Golkar won the district’s legislative elections in 1999 and a Herfindahl-Hirschmann Index (HHI) based on the vote share of participating parties, initial GDP per capita, population, population density, education of the working age population, religious fractionalization (again measured via a HHI) and a dummy that takes one if the district is a city. With the exception of *Democratic mayor has college degree*, in all three tables we demean all variables that are interacted with *Post Election Year* based on the column-specific sample before computing the interaction. This implies that we can compare the coefficient estimate in the top row across all columns.⁴ In Table OA3, we include the control variables separately. Since column 3 of Table 2 shows that conditional on democratic mayor education, Suharto mayor education has no effect, we do not include the interaction $Post \times Suharto\ mayor\ has\ college\ degree$ in any column of Table OA3. The results thus provide a robustness check on the findings of column 2 of Table 2. In Table OA4, we show that adding all mayor-specific variables sequentially does not change our main conclusions.⁵ Table OA5 shows that the results in column 2 of Table 2 are also robust to the sequential inclusion of all *district*-specific controls (columns 2-9) as well as the inclusion of *all* (both mayor- and district-specific) controls in one regression (column 10).⁶ Table OA4 also indicates that after local democratization *native* mayors positively impact manufacturing growth compared to non-natives (which is consistent with the results of Hodler and Raschky (2014)) and that older democratic mayors benefit manufacturing, but only the prior result is robust to the inclusion of all controls (see Table OA5, column 10).

Applying the method of Oster (2019)

The method of Oster (2019) builds on the observation that omitted variable bias is pro-

⁴ Without demeaning, the estimate on *Post Election Year* for example in column 3 of Table OA3 would indicate the effect of democratization under a mayor without college degree *and was not born in the district*. This implies that without demeaning, the coefficients on *Post Election Year* in columns 1 and 3 of Table OA3 are estimated for different scenarios, which makes them uncomparable. In contrast, demeaning ensures that the coefficient on *Post Election Year* in column 3 of Table OA3 indicates the average effect of democratization under a mayor without college degree across all districts in terms of nativeness, same as in column 1.

⁵ We choose the order of variables based on the number of districts for which data on the variable is available, except for *Suharto mayor has college degree* which we include first due to its higher relevance.

⁶ Due to lack of space, in column 10 we only display mayor-specific variables with statistically significant coefficients in Table OA4.

portional to coefficient movements if (and only if) these movements are scaled by the change in R-squared when controls are included.⁷ She focuses on the case of a linear model in which an outcome is fully determined by a treatment, a set of observed, a set of unobserved variables, and an iid error term. On the basis of this standard model her method allows to estimate a parameter δ that captures the degree of selection on unobservables relative to observables that is necessary to produce a treatment effect of zero, for a given R_{max} . For example, a value of $\delta=2$ indicates that the unobservables must be twice as important as the observables (for explaining the treatment variable) to explain away the treatment effect. Following Altonji et al. (2005), $\delta > 1$ reflects robustness to omitted variable bias. R_{max} is chosen by the researcher and equals the R-squared from a hypothetical regression of the outcome on the treatment variable and both observed and unobserved controls. While this can be equal to one in theory, $R_{max}=1$ requires that there is no measurement error whatsoever in the outcome variable, which Oster considers unlikely in most empirical settings. Given that our manufacturing data is collected via surveys, it is safe to assume $R_{max} < 1$ in our setting. While any specific choice of R_{max} is arbitrary to some degree, it obviously holds that $R_{max} > \tilde{R}$, which equals the R-squared in the regression including all observables. In column 10 of Table OA5 (which is the most appropriate specification for this exercise since it includes all controls), $\tilde{R}=0.9695$. This number is very large and is almost exclusively driven by the inclusion of plant fixed effects (mostly due to the large number of plants and thus many fixed effects relative to the sample period length): using the sample of column 10 of Table OA5, a regression of $\ln(\# \text{ Employees})$ on a constant and a dummy for each of the 5,242 plants results in an R-squared of 0.9675. Given the small difference of the full model to this benchmark despite the inclusion of multiple controls and additional fixed effects, it is very difficult to imagine any unobserved control that would push up the R-squared above, say, 0.98, let alone 0.99. Choosing $R_{max}=0.98$ results in $\hat{\delta}=2.61$ (using the STATA command *psacalc2*) and $R_{max}=0.99$ yields $\hat{\delta}=1.34$, both of which are safely above one. Even the im-

⁷ This point is closely related to the logic of partial R-squared in Imbens (2003) and is also utilized by Altonji et al. (2005), whose method provides the basis for Oster (2019).

prudent choice of $R_{max}=1$ yields a $\hat{\delta}$ that nearly signals robustness ($\hat{\delta}=0.90$).⁸ Based on these results, the threat of unobservables driving our treatment effects to zero appears very limited.

Dropping districts where the democratic mayor election is delayed

In Table OA6 we show the results of additional robustness checks. In 20 of the 103 districts that meet our sample selection criteria, the first democratic mayor was elected six instead of five calendar years after the appointment of the last Suharto mayor. While the underlying reasons were likely not district-specific (see Section OA4.6 for details), we re-estimate our main specification without these 20 districts. As column 2 of Table OA6 (in which we always control for Suharto mayor education since most samples in Table OA6 differ substantially from the samples in Table 1) shows, the results are highly robust to this modification.

Dropping districts that split over 1990-1997

In column 3 of Table OA6 we drop the nine districts among our baseline sample of 103 districts that were involved in a district split (i.e. either split itself or “lost” a part of its territory) between 1990-1997. We do so because these districts might have exhibited different trends in the years after the split. The results are again very robust to this change.

Dropping districts that are not included in the KPPOD regressions

One potential concern is that the districts for which KPPOD survey data exists for multiple years over 2002-2004 (and thus enter our KPPOD regressions) are not representative for the entire population of districts. One way to test the validity of this concern is to restrict the sample underlying our manufacturing results to those districts for which KPPOD data exists, and compare the results. We do this in column 4 of Table OA6: the coefficient estimates are very similar, which speaks against this potential worry.

Dropping districts where Suharto mayor is elected as first democratic mayor

In column 5 of Table OA6 we drop the nine districts in which the last Suharto mayor was

⁸ To put this finding in perspective, note that the results of only 42% of papers using randomized data (which are thus most likely to have a causal interpretation) published in the *American Economic Review*, *Quarterly Journal of Economics*, *Journal of Political Economy*, *Econometrica* or *American Economic Journal: Applied Economics* over 2008-2013 survive the choice of $R_{max}=1$, i.e. for 58% of those papers, $\hat{\delta} < 1$ (Oster, 2019).

elected as first democratic mayor. The results are highly robust to this modification.

Heterogeneous effects across mayors with undergraduate versus graduate degree

In column 6 of Table OA6 we allow for heterogeneous effects across democratic mayors with an undergraduate degree (which were elected in 56 of 103 districts in our baseline sample) and mayors with a graduate degree (Master or PhD; 26/103 districts). To do so, we add the interaction term $Post \times College Degree \times Graduate Degree$ (which is de-facto equivalent to $Post \times Graduate Degree$) into our specification. The results reveal that mayors with a graduate degree have no significantly different effect on manufacturing employment relative to mayors with only an undergraduate degree.

Is college education a proxy for being a member of the local elite?

A potential concern is that democratic mayors with a college degree are more likely to be member of a historical local elite that was close to Suharto and his party, Golkar. If this is true then the average college-educated mayor may be more inclined to continue the authoritarian status quo, which could explain that manufacturing outcomes are unaffected by democratization under college-educated mayors. The average democratic mayor *without* college degree may be less of a stakeholder in the local economy (because he is not member of the local elite) and may therefore be more willing to tax local businesses and disregard local infrastructure for his or her own benefit. This could explain the dip in manufacturing performance under such mayors. To the extent that proximity of the democratic mayor to a local Suharto-Golkar-related elite is captured by the strength of Golkar in the local legislative elections, the described hypothesis is invalidated by the fact that our results are highly robust to controlling for whether Golkar won these elections (see Tables OA3 and OA5). As an additional test, in column 7 of Table OA6 we control for party membership of the democratic mayor, by including the interaction of *Post Election Year* and a dummy which equals one if the democratic mayor is member of the Golkar party (see footnote 3 for details on the underlying data). The results are highly robust to this specification as well.

Lead variables

Under the assumption that as long as democratization has not yet been adopted, “the

exact future date of the adoption has no causal effect on potential outcomes for the current period” (Athey and Imbens, 2021, p.9), the (weighted) average causal effect we estimate is conceptually meaningful. This is because under this assumption, all individual effects that jointly constitute the average effect involve switching from not being treated to being treated.⁹ We test this assumption by first including a dummy variable that equals one if the democratic mayor election happens in the following year and another that equals one if it happens two years later, and then testing whether the coefficients on these dummies significantly differ. We then do the same for these two variables interacted with the college degree dummy. The results (see column 8 of Table OA6) indicate that being one year or two years away from democratization has no impact on manufacturing employment, neither for districts that later elect a mayor with college degree nor those that do not.¹⁰

Alternative estimator

In column 9 of Table OA6 we use the estimator of De Chaisemartin and d’Haultfœuille (2020). This estimator is preferred if there are both heterogeneous treatment effects and the timing of the democratic mayor election is not as good as randomly assigned across the districts in our sample (see also Section 4 and Athey and Imbens (2021)). The results are highly robust to this modification.¹¹

⁹ Examples of individual effects which jointly constitute the (weighted) average effect are the impact of democratization in 2000 for the year 2001 or the impact of democratization in 1999 for the year 2003 – see Athey and Imbens (2021) for details.

¹⁰ Note that the coefficient on *Election in 1 year* \times *College degree* is marginally significant, which provides weak evidence of a different effect of democratization being one year as opposed to three years away. However, this effect is not robust to dropping *Post* \times *Suharto mayor has college degree*, which would be our preferred specification for this particular sample including all 29,283 observations because the coefficient on *Post* \times *Suharto mayor has college degree* is virtually zero and insignificant (see Table 2).

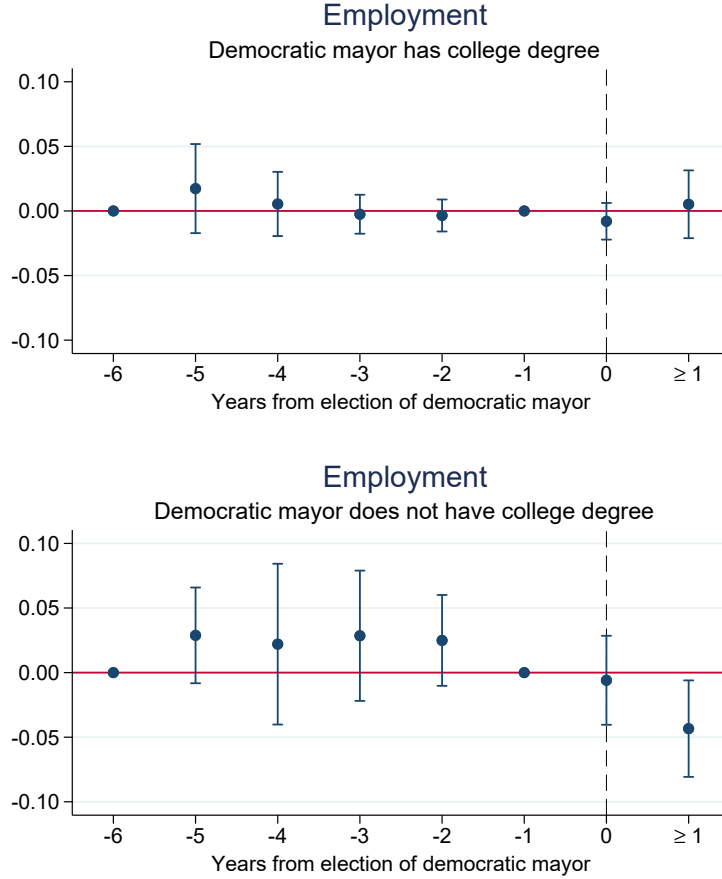
¹¹ The STATA command for this estimator (*did_multiply*) only displays the coefficient on the chosen main treatment variable (rather than other included variables), which we choose to be *Post* \times *Democratic mayor has college degree*. It is not possible to re-run the regression with the same sample size while choosing *Post Election Year* as main treatment variable. This is because given that no district democratizes in 1999 with a mayor without college degree, the estimator does not allow to choose the same number of dynamic treatment effects in this specification, resulting in a smaller sample size. We therefore choose *Post* \times *Democratic mayor has college degree* as main treatment variable (*Post Election Year* is included but not displayed by construction) in order to estimate a specification based on the same sample that we use for our baseline analysis and thereby ensure comparability across the results in column 1 and column 9 of Table OA6. The potential concern that contrary to our baseline findings, the coefficient on *Post* \times *Democratic mayor has college degree* in column 9 reflects an actual increase in employment while employment falls less or not at all under non-college educated mayors is invalidated by our analysis of relative versus absolute effects: in Section 5.1 we show that there is a clear drop in employment in absolute terms under democratic mayors without college degree.

Table OA1: Pre-democratization trends in manufacturing across different types of districts

Dependent Variable →	$\Delta \ln(\# \text{ Employees})$			
Sample is observations <i>before</i> elections. Sample years → (baseline is Election will take place in 2003)	00-02	99-02	98-02	97-02
	(1)	(2)	(3)	(4)
Democratic mayor has college degree	-0.008 (0.014)	0.001 (0.008)	-0.002 (0.007)	0.002 (0.006)
Election will take place in 2002	-0.008 (0.021)	0.003 (0.016)	-0.011 (0.012)	0.003 (0.009)
Election will take place in 2001	-0.003 (0.025)	0.000 (0.016)	-0.008 (0.009)	-0.004 (0.009)
Election will take place in 2000		0.003 (0.014)	0.005 (0.008)	-0.002 (0.007)
Election will take place in 1999			0.001 (0.027)	-0.007 (0.015)
Industry-Year FE	Yes	Yes	Yes	Yes
Province-Year FE	Yes	Yes	Yes	Yes
P-value of F-Statistic (excluding FE)	0.916	0.993	0.244	0.968
Observations	4,561	10,554	14,704	19,536
#Districts	38	88	90	89

Notes: In this table we analyze whether pre-democratization trends in manufacturing employment differ across districts with different democratization timing and democratic mayor education. The dependent variable equals the annual change in the log number of employees at the plant level. We include a dummy for each year of democratization, with *Election will take place in 2003* as omitted baseline. We only include observations before elections take place, thus plant-years (which now reflect changes in employment compared to the previous year) for which both $PostElec_{kt}$ and $ElecYear_{kt}$ in equation (1) equal zero. We start with a short pre-democratization period and then gradually extend the period of analysis. In column 1 we focus on pre-democratization trends that occur within our baseline sample period, 2000-2004. This means that for districts that democratize in 1999 or 2000 no pre-trends are included because they occur prior to 2000; for districts that democratize in 2001 we include employment changes between 1999 and 2000; for districts that democratize in 2002 we include employment changes between 1999-2000 and 2000-2001; and for districts that democratize in 2003 we include employment changes between 1999-2000, 2000-2001 and 2000-2002. This results in a sample period of 2000-2002 for column 1. In column 2 we additionally include employment changes between 1998 and 1999 (for all types of districts); in column 3 we also include 1997-1998 employment changes; and in column 4 we also include 1996-1997 changes. In column 3 we restrict the sample to districts that do not split over 1997-2004 rather than 1998-2004 (as in our baseline analysis), and in column 4 to districts that do not split between 1996-2004. The dummy variable *Suharto mayor has college degree* is always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Figure OA1: Pre-democratization trends



Notes: The graphs are based on event study regressions. We estimate the following specification for the sample of districts with a college-educated mayor (top graph) and the sample of districts without (bottom graph): $\ln(Y_{ijkpt}) = \beta_0 + \beta_1 ElecYear_{k,-5} + \beta_2 ElecYear_{k,-4} + \beta_3 ElecYear_{k,-3} + \beta_4 ElecYear_{k,-2} + \beta_5 ElecYear_{k,0} + \beta_6 ElecYear_{k,\geq 1} + \mu_i + \omega_{jt} + \delta_{pt} + \epsilon_{ijkpt}$, where e.g. $ElecYear_{k,-5}$ is a dummy that equals one if in district k the democratic mayor election occurs five years later. Dots indicate point estimates and lines indicate 90% confidence intervals based on standard errors clustered at the district level. The sample period starts in 1997 (paralleling column 4 of Table OA1) and ends in 2004, as in our baseline analysis. Since there are no never-treated units in the sample, we need to drop *two* relative time indicators to avoid multicollinearity (Borusyak and Jaravel, 2017). We follow Baker et al. (2021) and drop the earliest possible indicator (*Election in 6 years*) and the indicator of one period prior to treatment (*Election in 1 year*).

Table OA2: Determinants of democratic mayors' education level

Dependent Variable →	Democratic mayor has college degree			
	(1) (univar.)	(2)	(3)	(4)
Female democratic mayor	0.322*** (0.087)	0.191** (0.093)		0.163 (0.152)
Democratic mayor age in election year	-0.014* (0.008)	-0.010 (0.009)		-0.010 (0.009)
Democratic mayor born in district	0.007 (0.098)	-0.034 (0.120)		-0.096 (0.100)
Democratic mayor worked in private sector pre-election	-0.172 (0.137)	-0.174 (0.145)		-0.292* (0.147)
Suharto mayor has college degree	0.199* (0.117)	0.224* (0.122)		0.344** (0.147)
Democratic mayor is member of Golkar	0.064 (0.116)			
Golkar wins elections	-0.021 (0.151)		-0.062 (0.227)	0.068 (0.261)
1999-election vote share HHI	-0.073 (0.096)		-0.076 (0.104)	-0.164 (0.137)
ln(GDP per capita 2000)	-0.122 (0.117)		-0.003 (0.143)	-0.080 (0.142)
Education of working age population 2000	-0.295 (0.225)		0.001 (0.453)	0.166 (0.499)
ln(Population 2000)	0.094 (0.075)		0.063 (0.103)	0.355*** (0.125)
ln(Population density 2000)	-0.050 (0.038)		-0.007 (0.146)	-0.055 (0.147)
City	-0.163 (0.121)		-0.065 (0.399)	0.694 (0.438)
Religious fractionalization 2000	0.153** (0.076)		0.103 (0.097)	0.262* (0.149)
Province FE	Yes	Yes	Yes	Yes
Observations (Districts)	{72,96}	63	88	58

Notes: In this table we analyze potential determinants of whether the first democratic mayor has a college degree. The dependent variable takes one if this is the case and zero otherwise. The unit of observation is a district; see Section 3 for a description of our sample selection. In all columns we estimate Linear Probability Models. *1999-election vote share HHI* equals the Herfindahl-Hirschmann Index (HHI) based on vote shares in the 1999 local legislative elections, and is scaled by its standard deviation. *Education of working age population* is the district average across the entire population with age 15-65 and ranges from 0 (less than primary education) to 3 (college degree) at the individual level. *Religious Fractionalization* is the HHI based on religion membership shares (Muslim, Hindu, Buddhist, Christian, Other), scaled by its standard deviation. See Section OA4 in the Online Appendix for details on these and the other controls. Whenever an explanatory variable that is measured in the year 2000 enters the specification, we exclude districts in which the first democratic mayor is elected in 1999 to avoid potential reverse causality. The coefficients in column 1 derive from separate univariate regressions with the indicated variable as sole regressor. In regressions that include *Suharto mayor has college degree* we exclude districts in which the Suharto mayor was elected as democratic mayor, to avoid a mechanical correlation between the two variables. We do not include *Democratic mayor is member of Golkar* in columns 2 and 4 due to comparatively low data availability and quality; see Sections OA1 and OA4.3 in the Online Appendix. Robust standard errors are in parentheses. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA3: Robustness Checks: including all additional variables separately

Dependent Variable →	ln(# Employees)												
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
Post Election Year	-0.052*** (0.013)	-0.052*** (0.014)	-0.061*** (0.014)	-0.057*** (0.015)	-0.064*** (0.018)	-0.052*** (0.014)	-0.051*** (0.014)	-0.054*** (0.013)	-0.050*** (0.015)	-0.048*** (0.014)	-0.052*** (0.014)	-0.051*** (0.014)	-0.051*** (0.014)
Post × Democratic mayor has college degree	0.048*** (0.013)	0.051*** (0.014)	0.051*** (0.015)	0.052*** (0.015)	0.053*** (0.016)	0.047*** (0.013)	0.048*** (0.013)	0.047*** (0.013)	0.047*** (0.014)	0.050*** (0.014)	0.046*** (0.013)	0.051*** (0.014)	0.049*** (0.013)
Post × Democratic mayor is female		-0.021 (0.025)											
Post × Democratic mayor born in district			0.026** (0.012)										
Post × Democratic mayor age in election year				0.002 (0.001)									
Post × D. m. worked in private sector pre-elec.					-0.017 (0.019)								
Post × Golkar wins 1999-elections						0.006 (0.024)							
Post × City							0.009 (0.016)						
Post × 1999-election vote share HHI (sd)								0.000 (0.012)					
Post × GDP per capita 2000									0.009 (0.011)				
Post × Work-age population education 2000										0.043* (0.023)			
Post × ln(Population 2000)											0.004 (0.010)		
Post × ln(Population density 2000)												0.011 (0.008)	
Post × Religious fractionalization 2000 (sd)													-0.005 (0.009)
Observations	29,994	29,994	26,644	26,456	25,952	29,994	29,994	29,728	29,067	29,067	29,067	29,067	29,067
#Districts	96	96	83	81	81	96	96	94	91	91	91	91	91
Marginal Effects:													
<i>Democratic mayor has no college degree</i>	-0.052*** (0.013)	-0.052*** (0.014)	-0.061*** (0.014)	-0.057*** (0.015)	-0.064*** (0.018)	-0.052*** (0.014)	-0.051*** (0.014)	-0.054*** (0.013)	-0.050*** (0.015)	-0.048*** (0.014)	-0.052*** (0.014)	-0.051*** (0.014)	-0.051*** (0.014)
<i>Democratic mayor has college degree</i>	-0.005 (0.011)	-0.001 (0.011)	-0.010 (0.012)	-0.005 (0.012)	-0.011 (0.013)	-0.005 (0.011)	-0.003 (0.011)	-0.007 (0.011)	-0.003 (0.012)	0.002 (0.012)	-0.005 (0.011)	-0.001 (0.011)	-0.003 (0.012)

Notes: This table presents robustness checks on the specification and results displayed in column 2 of Table 2, which are shown again in column 1 of this table for comparison. We separately introduce the control variables, none of which appears (very) relevant based on the results of Table OA2. (sd) indicates that the variable that is interacted with *Post Election Year* is scaled by its standard deviation. See Section 3 for a description of our sample selection and Section OA4 for detailed information on the included control variables. With the exception of *Democratic mayor has college degree*, we demean all variables that are interacted with *Post Election Year* based on the column-specific sample before computing the interaction. This implies that we can compare the coefficient estimate in the top row across all columns. In columns 9-13 we drop the districts in which the first democratic mayor election occurred in 1999 to avoid the potential problem that the included variables are influenced by the democratic mayor's education level and are thus "bad controls" (see Angrist and Pischke, 2008). All specifications contain plant, industry-times-year and province-times-year fixed effects, same as our main specification. The variable *Election Year* is always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA4: Robustness Checks: including all additional mayor-specific variables sequentially

Dependent Variable →	(1)	(2)	(3)	(4)	(5)	(6)
Post Election Year	-0.052*** (0.013)	-0.054*** (0.014)	-0.054*** (0.014)	-0.063*** (0.014)	-0.064*** (0.013)	-0.073*** (0.016)
Post × Democratic mayor has college degree	0.048*** (0.013)	0.051*** (0.014)	0.055*** (0.014)	0.061*** (0.017)	0.068*** (0.016)	0.071*** (0.018)
Post × Suharto mayor has college degree		-0.003 (0.014)	-0.003 (0.014)	-0.005 (0.015)	-0.017 (0.015)	-0.019 (0.017)
Post × Female democratic mayor			-0.022 (0.025)	-0.035 (0.032)	-0.026 (0.024)	-0.025 (0.025)
Post × Democratic mayor born in district				0.032** (0.013)	0.038*** (0.013)	0.037** (0.014)
Post × Democratic mayor age in election year					0.003** (0.001)	0.003** (0.001)
Post × Dem. m. worked in private sector pre-elec.						-0.016 (0.021)
Observations	29,994	29,283	29,283	25,933	25,607	24,214
#Districts	96	93	93	80	77	71
Marginal Effects:						
<i>Democratic mayor has no college degree</i>	-0.052*** (0.013)	-0.054*** (0.014)	-0.054*** (0.014)	-0.063*** (0.014)	-0.064*** (0.013)	-0.073*** (0.016)
<i>Democratic mayor has college degree</i>	-0.005 (0.011)	-0.003 (0.012)	0.001 (0.012)	-0.002 (0.014)	0.004 (0.014)	-0.002 (0.014)

Notes: This table presents the results of additional robustness checks, in which we add mayor-specific controls sequentially. We choose the order of variables based on the number of districts for which data on the variable is available. In column 1 we repeat the results of column 2 of Table 2. See Section 3 for a description of our sample selection and Section OA4 for detailed information on the included control variables. All specifications contain plant, industry-times-year and province-times-year fixed effects, as our main specification. With the exception of *Democratic mayor has college degree*, we demean all variables that are interacted with *Post Election Year* based on the column-specific sample before computing the interaction. This implies that we can compare the coefficient estimate in the top row across all columns. The variable *Election Year* is always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA5: Robustness Checks: including all district-specific variables sequentially and adding all controls

Dependent Variable →	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Post Election Year	-0.052*** (0.013)	-0.052*** (0.014)	-0.051*** (0.014)	-0.052*** (0.014)	-0.052*** (0.015)	-0.050*** (0.015)	-0.050*** (0.015)	-0.056*** (0.016)	-0.056*** (0.016)	-0.074*** (0.017)
Post × Democratic mayor has college degree	0.048*** (0.013)	0.047*** (0.013)	0.048*** (0.013)	0.047*** (0.014)	0.047*** (0.014)	0.050*** (0.014)	0.050*** (0.014)	0.054*** (0.014)	0.052*** (0.014)	0.063*** (0.017)
Post × Golkar wins 1999-elections		0.006 (0.024)	0.010 (0.024)	0.019 (0.025)	0.019 (0.026)	0.021 (0.024)	0.021 (0.024)	0.040 (0.026)	0.039 (0.026)	0.031 (0.027)
Post × City			0.011 (0.016)	0.012 (0.017)	0.009 (0.022)	-0.011 (0.024)	-0.009 (0.027)	-0.036 (0.023)	-0.024 (0.029)	-0.014 (0.050)
Post × 1999-election vote share HHI (sd)				0.002 (0.012)	0.001 (0.012)	0.001 (0.011)	0.002 (0.011)	0.005 (0.011)	0.006 (0.011)	0.017* (0.009)
Post × ln(GDP per capita 2000)					0.004 (0.015)	-0.013 (0.013)	-0.013 (0.013)	-0.016 (0.013)	-0.016 (0.013)	-0.009 (0.018)
Post × Work-age population education 2000						0.076** (0.035)	0.074** (0.036)	0.021 (0.043)	0.041 (0.041)	0.059 (0.045)
Post × ln(Population 2000)							0.003 (0.010)	0.001 (0.009)	0.001 (0.009)	0.003 (0.015)
Post × ln(Population density 2000)								0.029* (0.016)	0.026* (0.014)	0.043** (0.017)
Post × Religious fractionalization 2000 (sd)									0.013 (0.019)	0.033* (0.019)
Post × Democratic mayor born in district										0.044*** (0.013)
Post × Democratic mayor age in election year										0.002 (0.001)
Observations	29,994	29,994	29,994	29,728	28,801	28,801	28,801	28,801	28,801	23,102
#Districts	96	96	96	94	89	89	89	89	89	65

Marginal Effects:

<i>Democratic mayor has no college degree</i>	-0.052*** (0.013)	-0.052*** (0.014)	-0.051*** (0.014)	-0.052*** (0.014)	-0.052*** (0.015)	-0.050*** (0.015)	-0.050*** (0.015)	-0.056*** (0.016)	-0.056*** (0.016)	-0.074*** (0.017)
<i>Democratic mayor has college degree</i>	-0.005 (0.011)	-0.005 (0.011)	-0.003 (0.011)	-0.005 (0.011)	-0.005 (0.011)	0.000 (0.012)	0.000 (0.012)	-0.002 (0.012)	-0.004 (0.012)	-0.011 (0.013)

Notes: This table presents the results of additional robustness checks, in which we first add district-specific controls sequentially (columns 2-9) and then include *all* (both mayor- and district-specific) controls in one regression (column 10; due to lack of space, only mayor controls with statistically significant coefficients in Table OA4 are reported). In column 1 we repeat the results of column 2 of Table 2 for comparison. (*sd*) indicates that the variable that is interacted with *Post Election Year* is scaled by its standard deviation. See Section 3 for a description of our sample selection and Section OA4 for detailed information on the included control variables. In columns 5-10 we drop the districts in which the first democratic mayor election occurred in 1999 to avoid the potential problem that the included variables are affected by democratic mayor education and are thus “bad controls” (see Angrist and Pischke, 2008). All specifications contain plant, industry-times-year and province-times-year fixed effects, as our main specification. With the exception of *Democratic mayor has college degree*, we demean all variables that are interacted with *Post Election Year* based on the column-specific sample before computing the interaction. This implies that we can compare the coefficient estimate in the top row across all columns. The variable *Election Year* is always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA6: Additional robustness checks

Dependent Variable →	ln(# Employees)								
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Sample / Specification →	Baseline	Drop if mayor elec delay	Drop if split 1990-97	Drop if not in KPOD sample	Drop if Subh. mayor elected	Undergrad vs grad degree	Control for party membership	Incl. leads	Alternative estimator
Post Election Year	-0.054*** (0.014)	-0.043*** (0.014)	-0.062*** (0.015)	-0.056*** (0.016)	-0.054*** (0.014)	-0.055*** (0.014)	-0.028** (0.012)	-0.070* (0.038)	
Post × Democratic mayor has college degree	0.051*** (0.014)	0.040*** (0.012)	0.053*** (0.015)	0.057*** (0.016)	0.047*** (0.014)	0.049*** (0.014)	0.043*** (0.013)	0.054*** (0.014)	0.054*** (0.027)
Post × Democratic mayor has master or PhD						0.009 (0.016)			
Post × Democratic mayor is member of Golkar							-0.017 (0.017)		
Election in 1 year								-0.025 (0.028)	
Election in 2 years								-0.017 (0.030)	
Election in 1 year × Coll. degree								0.019* (0.011)	
Election in 2 years × Coll. degree								0.002 (0.020)	
Observations	29,283	24,935	27,831	22,425	27,797	29,283	23,942	29,283	29,472
#Districts	93	76	86	48	84	93	70	93	93
p-value F-Stat $Elec$ in $1y=Elec$ in $2y$									
p-v F-St. $Elec$ $1y \times c-d=Elec$ $2y \times c-d$									
Marginal Effects:									
<i>Democratic Mayor has no college degree</i>	-0.054*** (0.014)	-0.043*** (0.014)	-0.062*** (0.015)	-0.056*** (0.016)	-0.054*** (0.014)	-0.055*** (0.014)	-0.028** (0.012)	-0.070* (0.038)	
<i>Democratic Mayor has college degree</i>	-0.003 (0.012)	-0.003 (0.013)	-0.010 (0.013)	0.001 (0.015)	-0.007 (0.012)	-0.007 (0.014)	0.015 (0.014)	-0.016 (0.037)	

Notes: This table presents the results of further robustness checks. In column 1 we show the results of column 3 of Table 2 for comparison. We show the results of column 2 rather than column 3 of Table 2 since in some columns of Table OA6 the sample differs substantially from Table 2, so that we choose to always include *Post* × *Suharto mayor has college degree* as control in Table OA6. In column 2 we drop districts in which it took six rather than five calendar years to elect the first democratic mayor after the appointment of the last Suharto mayor. In column 3 we drop districts that were involved in a district split over 1990-1997. In column 4 we restrict the sample to the set of districts that feature in our KPOD regressions (see e.g. columns 3-6 of Table 4). In column 5 we drop districts in which the last Suharto mayor was elected as the first democratic mayor. In column 6 we allow for differential effects across mayors with an undergraduate versus graduate college degree. In column 7 we control for party membership of the first democratic mayor. In column 8 we include lead variables. In column 9 we apply the estimator proposed by De Chaisemartin and d'Haultfoeuille (2020). The variables *Post* × *Suharto mayor has college degree* (where *Suharto mayor has college degree* is demeaned based on the column-specific sample) and *Election Year* are always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

OA2 Additional Results (Tables OA7 - OA14)

Which types of plants are affected most and why?

In this subsection we estimate the same specification as column 3 of Table 2 for different sub-samples of manufacturing plants. Table OA7 focuses on employment and companion Table OA8 on indirect taxes. Columns 2 and 3 of Table OA7 show that exporters are more affected by the election of mayors without a college degree than non-exporters, while columns 2 and 3 of Table OA8 also show a higher tax incidence for exporters.¹² These findings support more anecdotal and survey evidence that taxing trade has been a comparatively easy and therefore popular method for local governments to raise revenue after decentralization (Ray, 2009), and our results show that democratization has amplified this. Trade industries have also faced particular discrimination when securing business licenses (Hofman et al., 2009; KPPOD, 2003). Table OA7 further shows that only relatively large plants (those larger than the median plant of 38 employees) are adversely affected by the election of mayors without a college degree. They also face a greater increase in indirect tax payments under non-college educated mayors than small plants (see columns 4-5 of Tables OA7 and OA8). Larger plants may be obvious targets for local governments looking to raise revenue, but college-educated mayors may give more consideration to the employment effects of such a tax policy.¹³ Finally, columns 6-7 in Tables OA7 and OA8 show more significant employment effects and also much stronger taxation effects for plants with above-median capital intensity.¹⁴ This is again intuitive since it is comparatively easier for revenue-seeking mayors to tax fixed capital rather than labor.

Total and development expenditure patterns

In Table OA9 we analyze data from Indonesia's Ministry of Finance on total expenditure

¹² We define exporters as plants that export a positive fraction of output in at least one year over 1990-2009, which is the entire period over which we observe manufacturing plants.

¹³ Indeed, survey evidence shows that large firms in particular perceived decentralization as detrimental for doing business (World Bank, 2003). Another survey conducted in 2002 finds that large firms face a greater increase in the burden of informal payments after decentralization, in terms of amount, frequency and the number of exacting agencies or individuals (see Ray, 2009). To the extent that decentralization is a driver of the impact of democratization, these findings are consistent with our plant-level results.

¹⁴ We define a plant to be capital-intensive in production if employment divided by revenue is smaller than for the median plant in our sample. We observe employment and revenue for all plants, but capital only for a subset.

(columns 1-2) and development expenditure (3-4) at the district level. The results show that neither democratization nor democratic mayor education has a significant impact on these items.

Do non-college educated mayors focus on other sectors? A more detailed expenditure analysis

In Table OA10 we analyze the individual components that jointly make up a district's total development expenditure. We do not find that non-college educated mayors spend significantly more on items such as family welfare, health, housing, environment, religion or education. This speaks against the hypothesis that these mayors have simply been elected for having priorities that are different from supporting the local manufacturing sector.

Second democratic mayor education and manufacturing employment

In Table OA11 we study the effect of the transition from the first to the second democratic mayor on local manufacturing employment. We include all 103 districts that meet our baseline sample selection criteria (see Section 3) minus two districts in which the first democratic mayor steps down prematurely after 2004 (pre-2004 cases are already excluded in our baseline sample), 12 districts in which the second democratic mayor is prematurely replaced before 2010 (our sample period ends in 2009 due to data availability), and 10 districts in which an interim mayor serves between the first and the second democratic mayor. The results show no change in manufacturing employment as a college graduate is elected as second democratic mayor, irrespective of the first democratic mayor's education level.

More detailed results on infrastructure and institutional quality

In Table OA12 we study the effect of democratization and democratic mayor education on sub-components of infrastructure and institutional quality in the KPPOD data. See Section OA4 for a detailed description of each sub-component.

Does the type of college degree matter?

In Table OA13 we study whether the specific degree of a democratic mayor matters. We determine three study areas that might be relevant:

Economics/Management/Finance (36% of democratic mayors with college degree for which

the degree type is known have such a degree), Political science/Administration/Government studies (20%) and Law (22%). The (omitted) baseline category (25%)¹⁵ includes the following degrees: Engineering (14%), Medicine (5%), Education Studies (2%), Biology (2%), Mathematics (2%) and Islamic Studies (2%). The results show that our baseline findings are overall not driven by a particular degree area, but generally hold across all defined degree areas. However, we do find that the positive effect of a college degree is particularly strong for the area of Political science/Administration/Government studies. One potential explanation is that democratization (paired with decentralization) is a period of substantial political and institutional change and uncertainty, in which local economies benefit from a mayor with administrative and governing skills who understands and manages these complex changes.

Mayor election timing and characteristics of the local manufacturing sector

In Table OA14 we correlate manufacturing employment in the year prior to the fall of Suharto, 1997, with various district characteristics. In columns 1-2 we focus on the election timing of the first democratic mayor. The results show that there is no correlation between the year in which the democratic mayor is elected and a) the *average* manufacturing employment across plants in the district (column 1) and b) *total* manufacturing employment (column 2). These findings complement the results displayed in Appendix-B Table 3 of Martinez-Bravo et al. (2017) (see the discussion of our first identification assumption in Section 4), bearing in mind the slightly different focus of that table. Specifically, Appendix-B Table 3 studies correlations with the year of appointment of the last *Suharto mayor* rather than the year of election of the first *democratic mayor*. However, in practice this is a small concern because in our chosen sample the democratic mayor election year is highly correlated with the variable “Last Suharto mayor appointment year + 5”, i.e. the scheduled democratic mayor election year. Note that despite dropping districts in which the Suharto mayor resigns before the end of his or her five-year term the correlation is not equal to one because in our baseline sample we keep those districts in which the democratic mayor election was delayed by one year. We do so because the reason for this is likely not district-specific; see Section

¹⁵ The percentages do not add up to one because some democratic mayors have multiple degrees.

OA4.6 for details. Our results are robust to restricting our sample to those districts in which the democratic mayor election occurred exactly five calendar years after the last Suharto mayor appointment (see column 2 of Table OA6).

How representative is our sample of districts?

As we discuss in Section 3, in our main specifications we exclude districts that may endanger our identification strategy and/or may conceptually not allow the estimation of our effect of interest: the impact of the direct transition from the non-democratic Suharto mayor to the democratic mayor. In this section we analyze whether and to what extent the resulting sample is representative for the entire population of 1997-districts. We start by studying correlations between local manufacturing employment before the fall of Suharto and the sample selection criteria mentioned in Section 3; see columns 3-6 of Table OA14 for the results. Columns 3 and 4 show that the size of a district’s manufacturing sector in 1997 is uncorrelated with the sample selection criteria. Columns 5 and 6 show that the growth rate of manufacturing employment over 1990-1997 is also broadly similar across the selection criteria.¹⁶ These results provide evidence in favor of the hypothesis that our main results are representative for the districts we exclude. That said, one may be concerned about the fact that the coefficient on *District split in 1998-2004* is marginally significant in both columns 5 and 6. One interpretation of this result is that there are factors that determine whether a district splits which also have an effect on manufacturing trends. If these factors also determine the impact of democratization on manufacturing, i.e. if there are heterogeneous treatment effects across “non-splitters” and “splitters”, then our main results are not representative for the splitters. The previous literature (see e.g. Pierskalla, 2016; Bazzi and Gudgeon, 2021) has found that districts that split indeed differ along several characteristics from “non-splitters”. Most notably, the likelihood of a district split decreases with population density and increases with religious fractionalization and the local strength of the Golkar party. We therefore test whether the local success of democratization depends on one or more of these factors. The results are displayed in columns 5 (strength of Golkar), 11 (population density) and 12 (religious fractionalization) of Table OA3 and in columns 2

¹⁶ We only compute these growth rates for districts that did not split over 1990-1997, which results in dropping 21 of the 292 districts.

(strength of Golkar), 8 (pop. density) and 9 (relig. frac.) of Table OA5. We do not obtain robust evidence that the success of democratization is different in districts that split over our sample period, which suggests that our results are representative for all districts.

Table OA7: Which types of plants are affected most? Employment effects by plant type

Dependent Variable →	ln(# Employees)						
	All (1)	Non-Exporters (2)	Exporters (3)	Small (4)	Large (5)	Labor-Intensive (6)	Capital-Intensive (7)
Post Election Year	-0.054*** (0.014)	-0.043*** (0.016)	-0.076*** (0.027)	-0.006 (0.010)	-0.091*** (0.021)	-0.033* (0.019)	-0.045*** (0.014)
Post × Democratic mayor has college degree	0.051*** (0.014)	0.037*** (0.013)	0.065** (0.026)	0.007 (0.008)	0.086*** (0.021)	0.028* (0.016)	0.042** (0.017)
Plant FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Industry-Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Province-Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sample Period	00-04	00-04	00-04	00-04	00-04	00-04	00-04
Observations	29,283	19,089	10,074	14,487	14,037	13,605	13,875
#Districts	93	92	86	89	87	86	90
Marginal Effects:							
<i>Democratic mayor has no college degree</i>	-0.054*** (0.014)	-0.043*** (0.016)	-0.076*** (0.027)	-0.006 (0.010)	-0.091*** (0.021)	-0.033* (0.019)	-0.045*** (0.014)
<i>Democratic mayor has college degree</i>	-0.003 (0.012)	-0.005 (0.012)	-0.011 (0.023)	0.001 (0.008)	-0.005 (0.020)	-0.004 (0.014)	-0.002 (0.017)

Notes: In this table we analyze the impact of democratization and democratic mayor education on employment on employment for different types of manufacturing plants. See Section 3 for a description of our sample selection and Table 2 for a description of the explanatory variables. *Non-Exporters* are plants that never export a part of their output over 1990-2009, which is the entire period over which we observe manufacturing plants. *Exporters* are plants that export a positive fraction of output in at least one year over 1990-2009. *Small Plants* have 38 or less employees, which equals the median across the plant-years in the sample of column 1; *Large Plants* thus have more than 38 employees. *Labor-Intensive* are plants for which employment divided by revenue is larger than for the median plant, based on the sample underlying column 1. *Capital-Intensive* are those plants for which the ratio is below or equal to the median. The variables *Post × Suharto mayor has college degree* (where *Suharto mayor has college degree* is demeaned based on the column-specific sample) and *Election Year* are always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA8: Indirect tax incidence by plant type

Dependent Variable →	Indirect Taxes / Value Added						
	All	Non-Exporters	Exporters	Small	Large	Labor-Intensive	Capital-Intensive
Sample →	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Post Election Year	0.020*** (0.004)	0.018*** (0.006)	0.027*** (0.009)	0.012*** (0.004)	0.026*** (0.009)	0.006 (0.004)	0.028*** (0.008)
Post × Democratic mayor has college degree	-0.010** (0.004)	-0.009 (0.006)	-0.017** (0.007)	-0.003 (0.004)	-0.018** (0.008)	0.001 (0.004)	-0.015** (0.006)
Plant FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Industry-Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Province-Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sample Period	00-04	00-04	00-04	00-04	00-04	00-04	00-04
Observations	23,220	15,483	7,632	12,179	10,315	11,464	10,189
#Districts	91	89	83	85	84	83	86
Marginal Effects:							
<i>Democratic mayor has no college degree</i>	0.020*** (0.004)	0.018*** (0.006)	0.027*** (0.009)	0.012*** (0.004)	0.026*** (0.009)	0.006 (0.004)	0.028*** (0.008)
<i>Democratic mayor has college degree</i>	0.010*** (0.003)	0.009** (0.004)	0.010** (0.005)	0.009** (0.004)	0.008 (0.005)	0.007 (0.004)	0.013*** (0.004)

Notes: In this table we analyze the impact of democratization and democratic mayor education on the expenditure on indirect taxes across different types of manufacturing plants. See Section 3 for a description of our sample selection, Table 2 for a description of the explanatory variables and Table OA7 for a description of the plant types. The distinction in small versus large plants and labor-intensive versus capital-intensive plants is based on the samples in Table OA7 to ensure comparability. The variables *Post* × *Suharto mayor has college degree* (where *Suharto mayor has college degree* is demeaned based on the column-specific sample) and *Election Year* are always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA9: District-level expenditure

Dependent Variable →	ln(Total Expenditure)		Development Expenditure / Total Expenditure	
	(1)	(2)	(3)	(4)
Post Election Year	0.156 (0.158)	0.079 (0.175)	0.009 (0.024)	-0.028 (0.036)
Post × Democratic mayor has college degree		0.096 (0.113)		0.043 (0.030)
District FE	Yes	Yes	Yes	Yes
Province-Year FE	Yes	Yes	Yes	Yes
Sample Period	00-04	00-04	00-04	00-04
Observations	296	285	296	285
#Districts	91	87	91	87
Marginal Effects:				
<i>Democratic mayor has no college degree</i>		0.079 (0.175)		-0.028 (0.036)
<i>Democratic mayor has college degree</i>		0.175 (0.151)		0.015 (0.025)

Notes: In this table we use public expenditure data from Indonesia's Ministry of Finance. See Section 3 for a description of our sample selection and Table 2 for a description of the explanatory variables. *Development Expenditure / Total Expenditure* is winsorized from above at the 1% level. We drop the two districts in which there is no medium- to large-scale manufacturing over our sample period to make the sample more consistent with our manufacturing samples. The variable *Post × Suharto mayor has college degree* is included in the even columns but not shown. We demean *Suharto mayor has college degree* based on the column-specific sample before computing the interaction with *Post Election Year* so that the coefficient on *Post Election Year* has an unconditional interpretation (see also the Notes of Table 3). *Election Year* is always included but not shown. Data availability decreases with time over the sample period 2000-2004; the reason is that a new reporting scheme became mandatory in 2006 but could be voluntarily used by the districts already earlier. The reporting period for all expenditure items is January 1 – December 31. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA10: Sub-categories of district-level development expenditure

Panel I										
Dependent Variable: Expenditure on... →	Industry	Agriculture	Water	Labor	Transport	Mining & Energy	Tourism & Telecom	Regional development & settlement	Environment	Education, Culture etc.
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Post Election Year	-0.358 (1.017)	0.778 (0.871)	-0.503 (1.452)	-1.306 (0.894)	0.764 (1.037)	1.562 (1.106)	0.062 (0.904)	-0.190 (1.025)	0.345 (0.911)	0.505 (1.003)
Post × Democratic mayor has college degree	1.187* (0.668)	-0.007 (0.542)	0.399 (0.890)	1.510*** (0.536)	-0.106 (0.603)	-0.565 (0.886)	0.106 (0.673)	-0.212 (0.663)	0.206 (0.617)	-0.087 (0.692)
Observations	285	285	285	285	285	285	285	285	285	285
#Districts	87	87	87	87	87	87	87	87	87	87
Marginal Effects:										
<i>Democratic mayor has no college degree</i>	-0.358 (1.017)	0.778 (0.871)	-0.503 (1.452)	-1.306 (0.894)	0.764 (1.037)	1.562 (1.106)	0.062 (0.904)	-0.190 (1.025)	0.345 (0.911)	0.505 (1.003)
<i>Democratic mayor has college degree</i>	0.829 (0.712)	0.771* (0.446)	-0.105 (1.113)	0.204 (0.710)	0.658 (0.497)	0.997 (0.789)	0.169 (0.563)	-0.402 (0.733)	0.551 (0.545)	0.419 (0.698)
Panel II										
Dependent Variable: Expenditure on... →	Population & Family welfare	Health & Social welfare	Housing	Religion	Science & Tech.	Legal Sector	Government apparatus & supervision	Politics, Information, Comm. & Mass media	Security	Trade, Business & Finance
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Post Election Year	-1.229 (0.765)	0.309 (0.971)	-1.028 (1.246)	0.320 (0.785)	-0.338 (0.849)	0.174 (0.809)	0.745 (0.986)	-0.115 (0.884)	-0.195 (1.059)	0.963 (0.764)
Post × Democratic mayor has college degree	0.556 (0.734)	0.503 (0.701)	1.050 (0.785)	0.510 (0.642)	0.515 (0.621)	-0.030 (0.548)	0.276 (0.690)	-0.101 (0.664)	0.513 (0.728)	-0.869* (0.507)
Observations	285	285	285	285	285	285	285	285	285	285
#Districts	87	87	87	87	87	87	87	87	87	87
Marginal Effects:										
<i>Democratic mayor has no college degree</i>	-1.229 (0.765)	0.309 (0.971)	-1.028 (1.246)	0.320 (0.785)	-0.338 (0.849)	0.174 (0.809)	0.745 (0.986)	-0.115 (0.884)	-0.195 (1.059)	0.963 (0.764)
<i>Democratic mayor has college degree</i>	-0.673 (0.633)	0.811 (0.498)	0.023 (0.933)	0.829 (0.566)	0.177 (0.464)	1.022** (0.597)	1.022** (0.460)	-0.216 (0.655)	0.318 (0.741)	0.094 (0.628)

Notes: In this table we study all sub-categories of total development expenditure. Each dependent variable Y is measured as $\ln(1 + Y)$. We exclude district-years in which total development expenditure equals zero; see the Notes of Table OA9 for further information on the sample. All specifications contain district and province-times-year fixed effects. The variables *Election Year* and *Post × Suharto mayor has college degree* are always included but not shown. We demean *Suharto mayor has college degree* based on the column-specific sample before computing the interaction with *Post Election Year*. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA11: Second democratic mayor education and manufacturing employment

Dependent Variable →	ln(# Employees)		
	(1)	(2)	(3)
Post Election of 2 nd democratic mayor	-0.009 (0.010)	-0.019 (0.024)	-0.019 (0.023)
Post 2 nd × 2 nd democratic mayor has college degree		0.012 (0.023)	0.030 (0.030)
Post 2 nd × 1 st democratic mayor has college degree			-0.138 (0.157)
Post 2 nd × 1 st has c-degree × 2 nd has c-degree			-0.020 (0.021)
Election year of 2 nd democratic mayor	-0.007 (0.008)	-0.007 (0.008)	-0.007 (0.008)
Plant FE	Yes	Yes	Yes
Industry-Year FE	Yes	Yes	Yes
Province-Year FE	Yes	Yes	Yes
Sample Period	04-09	04-09	04-09
Observations	41,129	41,129	41,129
#Districts	76	76	76
#Plants	9,599	9,599	9,599

Notes: In this table we analyze the effect of the transition from the first to the second democratic mayor on local manufacturing employment. We include all 103 districts that meet our baseline sample selection criteria (see Section 3) minus two districts in which the first democratic mayor steps down prematurely after 2004 (pre-2004 cases are already excluded in our baseline sample), 12 districts in which the second democratic mayor is prematurely replaced before 2010 (our sample period ends in 2009 due to data availability), and 10 districts in which an interim mayor serves between the first and the second democratic mayor. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA12: The effect of democratization and democratic mayor education on infrastructure and institutional quality

Panel I: Infrastructure												
Dependent Variable →	Avail-ability Streets	Avail-ability Seaport	Avail-ability Airport	Avail-ability Telephone service	Avail-ability Electricity service	Subtotal Avail-ability Infrastr.	Quality Streets	Quality Seaport	Quality Airport	Quality Telephone service	Quality Electricity service	Subtotal Quality Infrastr.
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Post Election Year	-0.255 (0.262)	0.033 (0.137)	-0.521* (0.282)	-0.639** (0.242)	-0.247 (0.315)	-0.379** (0.141)	0.025 (0.399)	-0.341 (0.411)	-0.336 (0.220)	-0.823* (0.437)	-0.517 (0.574)	-0.526* (0.275)
Post × Dem. mayor has college degree	0.036 (0.260)	0.043 (0.175)	0.398 (0.299)	0.424 (0.276)	0.397 (0.283)	0.265* (0.145)	-0.679 (0.456)	0.247 (0.325)	0.164 (0.258)	0.631** (0.224)	0.250 (0.285)	0.249* (0.127)
Observations	125	125	125	125	125	125	125	125	125	125	125	125
#Districts	48	48	48	48	48	48	48	48	48	48	48	48
Marginal Effects:												
<i>Dem. mayor has no college degree</i>	-0.255 (0.262)	0.033 (0.137)	-0.521* (0.282)	-0.639** (0.242)	-0.247 (0.315)	-0.379** (0.141)	0.025 (0.399)	-0.341 (0.411)	-0.336 (0.220)	-0.823* (0.437)	-0.517 (0.574)	-0.526* (0.275)
<i>Dem. mayor has college degree</i>	-0.219 (0.153)	0.076 (0.130)	-0.123 (0.159)	-0.216 (0.220)	0.149 (0.219)	-0.114 (0.103)	-0.654** (0.271)	-0.094 (0.370)	-0.172 (0.191)	-0.192 (0.381)	-0.268 (0.503)	-0.277 (0.244)
Panel II: Institutional Quality												
Dependent Variable →	Service procedure	Absence of abuse of authority	Subtotal Apparatus & Service	Consist. of regulations	Law enforcement	Absence of illegal levies outside bureauc.	Executive-Legislative relations	Subtotal Law certainty	Retri-bution / Taxes	Dev-Budget / Budget	Subtotal Regional finance	Regional policy & regul.
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Post Election Year	-0.486 (0.553)	-0.906* (0.478)	-0.759* (0.435)	-0.066 (0.563)	-0.252 (0.610)	-0.613 (0.422)	-0.550 (0.349)	-0.409 (0.390)	0.039 (0.054)	-0.203** (0.100)	-0.028 (0.048)	-0.374 (0.406)
Post × Dem. mayor has college degree	0.208 (0.386)	0.008 (0.275)	0.191 (0.299)	0.212 (0.387)	0.099 (0.536)	0.205 (0.363)	0.160 (0.395)	0.241 (0.332)	0.030 (0.023)	0.120 (0.089)	0.059* (0.031)	-0.228 (0.444)
Observations	125	125	125	125	125	125	125	125	125	125	125	125
#Districts	48	48	48	48	48	48	48	48	48	48	48	48
Marginal Effects:												
<i>Dem. mayor has no college degree</i>	-0.486 (0.553)	-0.906* (0.478)	-0.759* (0.435)	-0.066 (0.563)	-0.252 (0.610)	-0.613 (0.422)	-0.550 (0.349)	-0.409 (0.390)	0.039 (0.054)	-0.203** (0.100)	-0.028 (0.048)	-0.374 (0.406)
<i>Dem. mayor has college degree</i>	-0.278 (0.540)	-0.898* (0.455)	-0.568 (0.410)	0.146 (0.445)	-0.153 (0.466)	-0.408 (0.313)	-0.389** (0.169)	-0.168 (0.311)	0.069 (0.063)	-0.083 (0.067)	0.031 (0.049)	-0.601** (0.255)

Notes: In this table we study the individual components of the variables *Infrastructure* (Panel I) and *Institutional Quality* (Panel II) from Table 4. See Section 3 and the Notes of Table 4 for a description of our sample selection. *Subtotal Apparatus & Service* equals the sum of the scores on the indicators in columns 1-2; *Subtotal Law certainty* equals the sum of the scores on the indicators in columns 4-7; and *Subtotal Regional finance* equals the sum of the scores on the indicators in columns 9-10. All specifications contain district and province-times-year fixed effects. We drop the two districts in which there is no medium- to large-scale manufacturing over our sample period to make the sample more consistent with our manufacturing samples. Data are obtained from the Regional Autonomy Watch *KPPOD*; see Section OA4.5 for details. The variable *Post × Suharto mayor has college degree* is included in the even columns but not shown. We demean *Suharto mayor has college degree* based on the column-specific sample before computing the interaction with *Post Election Year*. *Election Year* is always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA13: Does the type of college degree matter?

Dependent Variable →	ln(# Employees)	ln(Revenue)	ln(TFP)	Ind. Taxes/VA
	(1)	(2)	(3)	(4)
Post Election Year	-0.054*** (0.013)	-0.120* (0.067)	-0.009** (0.003)	0.021*** (0.005)
Post × Democratic mayor has college degree	0.033 (0.029)	0.083 (0.082)	0.008** (0.004)	-0.024** (0.011)
Post × Democratic mayor has Economics/Management/Finance degree	-0.010 (0.024)	-0.014 (0.049)	-0.002 (0.003)	0.007 (0.009)
Post × D. m. has Political science/Administration/Government studies degree	0.039* (0.020)	0.134** (0.056)	0.001 (0.003)	0.014* (0.008)
Post × Democratic mayor has Law degree	0.020 (0.031)	0.126 (0.083)	0.001 (0.004)	0.011 (0.011)
Plant FE	Yes	Yes	Yes	Yes
Industry-Year FE	Yes	Yes	Yes	Yes
Province-Year FE	Yes	Yes	Yes	Yes
Sample Period	00-04	00-04	00-04	00-04
Observations	24,723	24,723	18,721	19,602
#Districts	71	71	71	70

Notes: In this table we study whether the specific degree of a democratic mayor matters. The (omitted) baseline category includes the following degrees: Engineering, Medicine, Education Studies, Biology, Mathematics and Islamic Studies. We drop districts from the sample for which we do not have information on the type of the college degree. The variables *Post* × *Suharto mayor has college degree* (where *Suharto mayor has college degree* is demeaned based on the column-specific sample) and *Election Year* are always included but not shown. Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

Table OA14: The manufacturing sector across different types of districts

Dependent Variable →	Average Employment 1997	Total Employment 1997	Average Employment 1997	Total Employment 1997	Employment Growth 1990-1997
	(1)	(2)	(3)	(4)	(5)
	(1)	(2)	(3)	(4)	(6)
Democratic mayor was elected in 2000	-0.724 (0.489)	-0.692 (0.668)	0.268* (0.158)	0.098 (0.310)	-0.176* (0.096)
Democratic mayor was elected in 2001	-0.660 (0.525)	-1.161 (0.754)	-0.106 (0.149)	-0.237 (0.278)	-0.066 (0.076)
Democratic mayor was elected in 2002	0.316 (0.654)	0.395 (0.773)	0.154 (0.321)	0.886 (0.704)	0.110 (0.114)
Democratic mayor was elected in 2003	-0.567 (0.495)	-0.711 (0.729)	0.303 (0.215)	0.297 (0.398)	0.110 (0.069)
District split in 1998-2004			0.305 (0.187)	0.600* (0.353)	0.120 (0.095)
Transitional government appointed first post-Suharto mayor			0.183 (0.210)	0.187 (0.513)	-0.039 (0.206)
Unknown if trans-gov or 1999-parl. appointed 1st post-Suh. m.			Yes	Yes	Yes
Interim mayor installed between last Suh. m. and first dem. m.			Yes	Yes	Yes
Last Suharto mayor stepped down before end of 5-year term			87	265	231
Democratic mayor stepped down before end of 5-year term			0.263	0.075	0.003
Province FE			Yes	Yes	Yes
Observations (Districts)			87	265	231
P-value of F-Statistic (excluding Province FE)			0.172	0.086	0.059

Notes: In this table we analyze correlations between a district's manufacturing sector and other characteristics. In columns 1-2 the included characteristics are dummies for the election years of the first democratic mayor, with election in 1999 as omitted baseline. We allow all districts that existed in 1997 and feature in our baseline sample to be included (some are dropped due to the fixed effect structure). In columns 3-6 we include all districts that existed in 1997 and distinguish them based on our sample selection criteria that we describe in Section 3. The dependent variable in columns 1 and 3 is the average log employment across plants in the district. The dependent variable in columns 2 and 4 is the log of total manufacturing employment in the district. In columns 5-6 the dependent variable is the growth rate of employment between 1990 and 1997. In column 5 this is computed as the average across all available plant-level differences between log employment 1997 and log employment 1990 in a given district. In column 6 we compute the growth rate as the change in log total district-specific employment between 1990 and 1997. We only compute and include the growth rates for districts that did not split over 1990-1997, which results in dropping 21 of the 292 districts. The actual sample sizes in columns 3-6 are reduced by the fact that not all 1997-districts host manufacturing plants with 20 or more employees in 1997 (columns 3-4) or both in 1990 and 1997 for the same plant (column 5) or both in 1990 and 1997 in general (column 6). Standard errors in parentheses are clustered at the district level. ***Significant at 1% level; **Significant at 5% level; *Significant at 10% level.

OA3 Additional Summary Statistics (Table OA15)

Table OA15: Additional summary statistics

	Mean	Median	Min	Max	sdev	N
<i>Panel I: District-specific variables</i>						
Dem. mayor election year = 1999	0.049	0	0	1	0.216	103
Dem. mayor election year = 2000	0.524	1	0	1	0.502	103
Dem. mayor election year = 2001	0.175	0	0	1	0.382	103
Dem. mayor election year = 2002	0.078	0	0	1	0.269	103
Dem. mayor election year = 2003	0.175	0	0	1	0.382	103
Democratic mayor has undergraduate degree	0.544	1	0	1	0.501	103
Democratic mayor has graduate degree	0.252	0	0	1	0.437	103
Democratic mayor has Economics/Management/Finance degree	0.356	0	0	1	0.483	59
D. m. has Political science/Administration/Government studies deg.	0.203	0	0	1	0.406	59
Democratic mayor has Law degree	0.220	0	0	1	0.418	59
Democratic mayor has other degree	0.254	0	0	1	0.439	59
Second democratic mayor has college degree	0.861	1	0	1	0.348	79
ln(Average employment across plants 1997) (districts in sample)	4.669	4.501	3.207	7.005	0.885	87
ln(Total employment 1997) (districts in sample)	8.016	8.266	3.497	11.827	1.682	87
ln(Average employment across plants 1997) (all districts)	4.728	4.656	2.996	7.005	0.948	265
ln(Total employment 1997) (all districts)	7.553	7.668	2.996	12.240	2.022	265
Average across plants of: ln(Empl. 1997) – ln(Empl. 1990) (all distr.)	0.071	0.094	-2.147	1.709	0.392	219
ln(Total employment 1997) – ln(Total employment 1990) (all distr.)	-0.010	0.035	-3.116	4.769	0.956	231
<i>Panel II: District-year-specific variables</i>						
ln(Total expenditure)	12.036	12.155	4.685	13.934	0.867	285
Development expenditure / Total expenditure	0.284	0.278	0.034	0.672	0.107	285
<i>ln(1+Expenditure on...)</i>						
Industry	4.926	5.170	0	10.114	1.782	285
Agriculture	7.085	7.359	0	9.490	1.625	285
Water	5.835	6.839	0	10.130	2.956	285
Labor	4.103	4.679	0	8.858	2.200	285
Transport	9.218	9.330	0	11.108	1.201	285
Mining & Energy	3.689	4.614	0	8.658	2.688	285
Tourism & Telecom	5.366	5.792	0	11.247	1.942	285
Regional development & settlement	7.844	8.114	0	11.292	1.926	285
Environment	6.814	6.938	0	10.392	1.514	285
Education, Culture etc.	8.176	8.333	0	10.683	1.586	285
Population & Family welfare	3.897	4.452	0	8.294	2.291	285
Health & Social welfare	7.650	7.829	0	10.294	1.525	285
Housing	7.335	7.668	0	11.395	2.109	285
Religion	5.687	6.141	0	10.260	2.147	285
Science & Technology	5.944	6.219	0	9.303	1.689	285
Legal sector	4.584	4.829	0	7.633	1.639	285
Government apparatus & supervision	8.450	8.672	0	10.882	1.631	285
Politics, Information, Communication & Mass media	4.992	5.268	0	9.175	1.852	285
Security	4.386	4.864	0	11.334	2.368	285
Trade, Business development & Finance	7.498	7.657	0	11.289	1.671	285

Table continues on following page.

Additional summary statistics (continued)

	Mean	Median	Min	Max	sdev	N
<i>Panel II: District-year-specific variables (continued)</i>						
<i>Infrastructure</i>						
ln(Availability: Streets)	3.439	3.689	1.609	4.190	0.707	125
ln(Availability: Seaport)	3.372	3.497	1.792	3.932	0.507	125
ln(Availability: Airport)	2.556	2.833	1.099	2.833	0.540	125
ln(Availability: Telephone Service)	3.566	3.784	1.609	4.263	0.702	125
ln(Availability: Electricity Service)	3.320	3.367	1.609	4.263	0.731	125
ln(Subtotal Availability of Infrastructure)	5.026	5.069	3.829	5.617	0.353	125
ln(Quality: Streets)	3.083	3.555	1.099	3.555	0.644	125
ln(Quality: Seaport)	2.801	2.639	1.099	3.555	0.610	125
ln(Quality: Airport)	2.900	3.091	1.099	3.258	0.430	125
ln(Quality: Telephone Service)	3.482	3.497	1.386	4.304	0.620	125
ln(Quality: Electricity Service)	3.371	3.497	1.386	4.304	0.700	125
ln(Subtotal Quality of Infrastructure)	4.871	4.868	3.784	5.403	0.352	125
<i>Institutional quality</i>						
ln(Service procedure)	4.030	4.127	2.773	5.513	0.697	125
ln(Absence of abuse of authority)	3.366	3.401	2.079	4.787	0.795	125
ln(Subtotal Apparatus & Service)	4.504	4.522	3.178	5.908	0.652	125
ln(Consistency of regulations)	3.949	3.989	2.485	5.106	0.729	125
ln(Law enforcement)	4.166	4.248	2.890	5.525	0.693	125
ln(Absence of illegal levies outside bureaucracy)	3.054	3.219	1.792	4.595	0.761	125
ln(Executive-Legislative relations)	3.441	3.401	1.946	4.277	0.286	125
ln(Subtotal Law certainty)	5.219	5.187	4.190	6.209	0.482	125
ln(Retribution / Taxes)	4.083	3.932	2.996	4.883	0.439	125
ln(Development budget / Total budget)	3.059	3.135	2.197	4.078	0.578	125
ln(Subtotal Regional finance)	4.424	4.477	3.367	5.252	0.398	125
ln(Regional policy & regulations)	4.755	4.990	3.829	5.380	0.537	125

Notes: This table provides summary statistics on the variables that are only used in the Online Appendix, with the exception of the variables that constitute the vector X_k which are reported in Table 1 for illustrative purposes. Descriptive statistics on specific college degree types are based on the sample of districts that meet our baseline sample selection criteria, in which the democratic mayor has a college degree, and for which we have degree-specific information. “Other degree” includes the following degrees: Engineering, Medicine, Education Studies, Biology, Mathematics and Islamic Studies. Note that some democratic mayors have multiple degrees: for such mayors more than one of the four indicated degree dummies equals one. Descriptive statistics on *Second democratic mayor has college degree* are based on the sample of districts that both meet our baseline sample selection criteria and the additional criteria described in Section OA2. The variable *Development expenditure / Total expenditure* is winsorized from above at the 1% level. For illustrative purposes, the raw scores of all Infrastructure and Institutional quality scores are multiplied by 10,000 before taking the log such that all numbers are larger one and the log is thus non-negative.

OA4 Online Data Appendix

OA4.1 Manufacturing plant-level data

Data cleaning

We drop plant-years in which production worker employment is larger than total employment, as well as plant-years in which the reported number of employees is below 20.¹⁷ Furthermore, we drop the few plants that have a district ID that does not correspond to any district ID we observe in our BPS list of district IDs. As mentioned in footnote 15 of our paper, around 4% of plants that operate in the period 1998-2004 report two or more districts as their location over this time period. We cannot be sure if these events are real or due to measurement error. This is because districts split and proliferated over time in which district codes were reused and reassigned from time to time, and while we track these changes, some errors may remain. We drop these plants from our sample in order to address the mentioned measurement concerns, the potential worry that certain plants self-selected into districts that democratize early, and to ensure that plant fixed effects absorb district fixed effects in our empirical specification.

Variables used in the analysis

We use the following variables from the manufacturing plant census in our analysis: number of employees; revenue; total factor productivity (TFP); total investment; total wage bill divided by number of employees; share of revenue generated through exports; district location; four-digit ISIC Rev.3.1 sector¹⁸; expenditure on indirect taxes (“for example: sales tax, establishment license, building and land tax (PBB), road user tax (SWP3D), import duty, custom fee, etc. except income tax and personal taxes”)¹⁹; and expenditure on “gifts, donations and the like” to non-employees, which is a proxy for bribe payments. We scale ex-

¹⁷ The fact that only few plants had less than 20 employees made clear to us that indeed, if a plant that had been registered the year before went below the threshold of 20 employees, it was not registered in the following year. We conclude that realizations of employees below 20 must be typos.

¹⁸ The census reports the four-digit sector in terms of an Indonesian classification: the 2000 version of the *Klasifikasi Baku Lapangan Usaha* (KBLI 2000). This nearly corresponds to Revision 3.1 of the *International Standard Industry Classification* (ISIC Rev.3.1) but not one-to-one. Therefore, we first use KBLI 2000 and ISIC Rev.3.1 documentation files to assign to each KBLI 2000 industry code its corresponding ISIC Rev.3.1 code.

¹⁹ See <https://mikrodata.bps.go.id/mikrodata/index.php/catalog/465/download/1696>

penditure on indirect taxes and the bribe proxy by value added following Vial and Hanoteau (2010) and winsorize the resulting ratios at the 1% level. The calculation of TFP is based on the method by De Loecker and Warzynski (2012) and Akerberg et al. (2006). First, a separate translog production function for each two-digit ISIC sector is estimated, relating the log value added to (the log of) capital, labor, and materials (including squared terms and all interactions) and year and four-digit-ISIC-industry fixed effects. Input coefficients are allowed to vary by exporter and foreign ownership status. Demand for materials proxies for unobservable productivity shocks. This yields expected industry-level output, which then results in plant-year level deviations from expected output. In the second step, these are regressed using GMM on its lag, capital and labor input where current labor is instrumented with lagged labor as suggested by Akerberg et al. (2006). Finally, the innovations of this regression capture TFP. Value added equals output net of inputs of material and energy. Capital is proxied with fixed assets, labor with the number of employees. All variables are expressed in Indonesian rupiahs, deflated using five-digit industry producer price indices.

OA4.2 Data on mayor selection timing

We infer information on the election timing of the first democratic mayor of all districts in our sample from the data repository of Martinez-Bravo et al. (2017).²⁰ Further, we need information on the year in which the last Suharto mayor was appointed, in order to understand whether the last Suharto mayor stepped down prematurely or stayed in power for longer than five calendar years without actually being elected by the local 1999-parliament to stay in power (we exclude districts with premature Suharto mayor resignation to arrive at our baseline sample and further exclude districts with delayed Suharto mayor resignation in a robustness check, see column 2 of Table OA6). For around 40% of districts, information on the last Suharto mayor appointment year is missing in the Martinez-Bravo et al. (2017)

²⁰ This repository does not indicate the election timing of the first democratic mayor, but of the last mayor before the first directly elected mayor (recall that direct mayor elections were introduced starting from 2005). For a few districts in which the democratic mayor election occurred in 1999, the mayor in the data repository therefore does not correspond to the first but instead the second democratic mayor, such that we do not have data on the first democratic mayor and have to omit the district from the sample. This does not apply to *all* districts in which the first democratic mayor was elected in 1999 because for some, the next election was delayed to early 2005.

data.²¹ We are able to fill these data for all districts in our sample using the district-specific *Wikipedia* page. If the Wikipedia page and the data of Martinez-Bravo et al. (2017) indicate the same election year of the first democratic mayor and the difference between the last Suharto and first democratic mayor selection is five years, or Wikipedia indicates five calendar years between the two events, then we conclude that the last Suharto mayor adhered to his or her term.²²

OA4.3 Mayor-specific variables

Democratic mayor education

Data on democratic mayor education is obtained from the data repository of Martinez-Bravo et al. (2017), and is available for all districts included in our baseline sample. The data distinguishes between “Less than Bachelor Degree”, “Bachelor Degree”, “Master Degree” and “PhD Degree”.

Democratic mayor gender

Data on the gender of the democratic mayor is obtained from the same data repository of Martinez-Bravo et al. (2017), and is available for all districts included in our baseline sample.

Democratic mayor age at time of election

We compute democratic mayor age as the difference in calendar years between the election year and the birth year. We do so because we do not know the exact date of birth and/or date of election for some mayors. We have information on mayor age for 87 of the 103 districts in our baseline sample; for 36 mayors, we obtain the mayor’s birth year from the data repository of Martinez-Bravo et al. (2017), while for the remaining 51, we were able to identify the birth year via online search using the name of the mayor.

²¹ Note that the Martinez-Bravo et al. (2017) data does not indicate the appointment date or year of the last Suharto mayor, but of the last mayor appointed before 1999. For all districts in which the pre-1999 mayor was appointed in 1997 or earlier, the two are equivalent. For the 1998-appointments, for some districts we are able to determine whether the appointment was done by Suharto or the transitional government through consulting the district-specific *Wikipedia* page, while the other few we have to omit from our sample, as mentioned in Section 3.

²² In practice it turns out that there are no districts in which data are missing in the Martinez-Bravo et al. (2017) data and the Wikipedia page indicates that the time difference between the last Suharto and first democratic mayor selection is not equal to five years.

Birth district of democratic mayor

We use information on the mayor's birth district to distinguish native versus non-native mayors. For 90 of the 103 districts of our baseline sample, we have information on the birth district. Data on 36 districts come from the data repository of Martinez-Bravo et al. (2017), while data for the remaining 54 districts are obtained via online search.

Previous occupation of democratic mayor

We construct a dummy variable *Democratic mayor worked in private sector pre-election* which equals one if the occupation before becoming democratic mayor as indicated by Martinez-Bravo et al. (2017) is "Businessman/Private Employee" (as opposed to "Civil Servant", "Politician", "Military", "Lecturer/Teacher", "Celebrity" or "Other"). This way we obtain information for 32 of the 103 districts of our baseline sample. For the remaining districts, we attempted to fill the gaps via online search based on the same distinction as in the data repository, and were successful for 55 districts (mayors).

Party affiliation of democratic mayor

We construct a dummy variable that equals one if the first democratic mayor is member of the Golkar party. The information we have on party membership does not always correspond to the period in which the person served as first democratic mayor. Party membership data from Martinez-Bravo et al. (2017), which is our data source for eight mayors, are as of 2009. Additional data that we are able to retrieve via online search for 58 mayors correspond to the first democratic mayorship period whenever possible, and otherwise to later years. For three districts we infer that the mayor is not member of Golkar because another party won 50 or more percent of votes in the 1999 legislative elections and thus did not need to rely on support from other parties in the mayor election. This information is thus as of the mayorship period. Finally, for eight districts in our sample for which the above sources do not provide information on party membership, we infer that the democratic mayor is member of Golkar because the last Suharto mayor was elected as first democratic mayor.

Direction of college degree of democratic mayor

In order to identify the study direction of democratic mayors with college degree, we first use the title(s) indicated in the mayor name variable. Thereby we obtain information on 40 mayors and the following directions: Business Administration (name contains title “MBA”), Management (“MM”), Engineering (“Ir.”), Medicine (“Dr.”), Law (“SH”), Economics (“SE”), Education (“S.Pd.”), Islamic Studies (“KH”). As a quality check we randomly picked five districts in which the mayor name includes the title MBA or MM and investigated through online search which specific degree the mayor obtained. In all five cases, the obtained direction was Business/Management. For the remaining 42 mayors in our sample who have a college degree but none of the above titles is reported, the mayor name includes the titles “M.Si”, “M.Sc”, “MS”, “B.Sc” or no title besides “Drs.”. Therefore it is not possible to identify the specific study direction of these mayors using the mayor name variable. We therefore performed an online search on these mayors and identified the study direction of 19 of them. We then compute four more generic dummy variables indicating the broad study direction: “Economics, Business, Finance”, “Politics” (including political science, public administration and related degrees), “Law” and “Other”, which serves as baseline category in the specification of Table OA13.

Education of last Suharto mayor

Martinez-Bravo et al. (2017) provide information on the years of schooling of the last Suharto mayor for most districts; this gives us information for 91 districts in our main sample. Based on Indonesia’s education system, we use this information to infer the mayor’s level of education in terms of degrees as follows: < 16 years of schooling → no college degree; 16 years of schooling → bachelor degree; 18 or more years of schooling → master or PhD degree.²³ Finally, for three districts with missing data we infer that the last Suharto mayor has a college degree because the mayor name includes the title “Drs.”. In two districts with missing data the last Suharto mayor has no academic or military title, thus we infer that

²³ The highest number of school years in the data is 18, thus de-facto none of the last Suharto mayors in our sample has a PhD degree. The path to a master degree in Indonesia is as follows: 6 years primary school, 3 years elementary school, 3 years highschool, 4 years bachelor degree, 2 years master degree.

the mayor has no college degree.²⁴

Mayors cited in corruption cases

In this section we describe the creation of a dataset on corruption cases at the mayor level. In order to understand the institutional context we start by briefly discussing Indonesia’s recent history of corruption reduction efforts. During the Suharto era corruption was legally regarded as a criminal act through law 3/1971, but in practice government officials were permitted – and perhaps even encouraged – to extort bribes. After Suharto’s fall the more comprehensive and ambitious law 31/1999 was passed, but its enforcement suffered from strong resistance by government officials.²⁵ Furthermore, the Indonesian justice system – consisting of police, prosecutors and courts – frequently accepted bribes in return for dropping investigations, sloppy prosecutions and issuing light sentences and acquittals.²⁶ The situation improved somewhat in 2003 with the formation of the Corruption Eradication Commission (*Komisi Pemberantasan Korupsi*, or *KPK*) as well as an anti-corruption court (*Pengadilan Tindak Pidana Korupsi*) on the basis of law 30/2002, which in turn follows Article 43 of law 31/1999. The KPK and the anti-corruption court were designed to take over corruption cases from the justice system under particular circumstances, which are listed out in law 30/2002. The KPK is institutionally independent of government and has more investigative rights than the police, while the corruption court is a branch of the general court that only tries cases the KPK prosecutes (Butt, 2017).

There are different stages in a corruption case, which we assign different numbers in the process of our data collection. First, the relevant body performs research to collect information (*corr_status* = 1). This process may lead to the start of official investigations (2). If these result in sufficient evidence, the person is declared an official suspect and

²⁴ For mayors with a military title but no academic title, we cannot infer college degree status. This is because a look at the districts in which the last Suharto mayor was elected as first democratic mayor, for which we know the last Suharto mayor’s college degree status directly from the Martinez-Bravo et al. (2017) database, reveals that some mayors with only a military title have a college degree while others do not.

²⁵ Makarim & Taira S. (2012) provide a detailed overview of the differences between law 3/1971 and law 31/1999 and an elaborate discussion of other Indonesian anti-corruption laws.

²⁶ The justice system has therefore often been described as “mafia” (*mafia peradilan*) (Butt and Lindsey, 2010).

thereby becomes a defendant at court (3).²⁷ The defendant may then be convicted (4) or acquitted (5). For each democratic mayor in our sample, we determine the status using different data sources. If none of our sources indicates any status described above, we assign *corr_status* = 0. We do not restrict the timing to the period in which the mayor serves as first democratic mayor. One data source we use are detailed lists on corruption cases provided by the watchdog *Indonesia Corruption Watch* (ICW), which are available for the period 2005-2007.²⁸ We also use similar data from the KPK, which is available for the period 2006-2019.²⁹ We then complement the obtained information with a Google search on each mayor using the words “[Mayor’s full name] korupsi”. This search was carried out in October 2020. We study the relevant page results and assign the relevant corruption status among *corr_status* = 1 and *corr_status* = 5 to the mayor if applicable, and assign *corr_status* = 0 if the search yielded no result and our other sources do not indicate any status between 1 and 5. In this search process we exclusively focus on action taken by the prosecution service (consisting of one Attorney General’s Office, High Prosecution Offices at the province level and District Prosecution Offices), the KPK, official courts and/or or the police. We source all information from newspaper reports rather than blogs or similar pages.³⁰ To make this qualitative search process manageable and due to the fact that the pages describing a corruption case are typically on top of the Google results list, we only focus on results on the first page of Google results (which typically contains around 10 results). Our overall procedure described above implies that if the mayor was merely consulted as witness in a corruption case or was solely accused of corruption from individuals or groups outside the bodies listed above, we assign *corr_status* = 0. We always use the most recent result across all sources: for example we double-check whether a suspected mayor was convicted

²⁷ Once this stage is reached, the defendant must (at least temporarily) resign from the mayor position.

²⁸ Indonesia Corruption Watch (2008) lists all corruption cases examined and decided by (general) courts during 2007 (see Appendix 8 in the source), 2006 (Appendix 9) and 2005 (Appendix 10). We complement these data with additional information from ICW for 2007 which also lists cases that had not been taken to court yet, thus also cases with *corr_status* = 1 or *corr_status* = 2. This information was published by several newspapers, for example *Detik*: see <https://news.detik.com/berita/d-832658/41-bupati-terkait-kasus-korupsi>.

²⁹ The KPK documents the cases it handles. See <https://www.kpk.go.id/>.

³⁰ The five most common sources are *news.detik.com* (10 cases), *kompas.com* (9), *tempo.co* (8), *tribunnews.com* (4) and *liputan6.com* (3). For one district we only find information on a corruption case in a journalist’s blog rather than on official news portals. For this district we use the information from another data source of higher quality which we describe further below.

or acquitted later, or if an acquitted mayor was involved in another case later on. We make sure the person reported in the source is the mayor and not someone else with the same name; in some cases this necessitates a second round in which we add the name of the district in which the mayor held the mayor position to the Google search for verification. Finally, for all mayors with *corr_status* < 4 as of the described data sources, we search for the full mayor name in the archive of publications of electronic documents on decisions of all courts in Indonesia.³¹ This yields a change of *corr_status* from 0 to 4 in one district (see also footnote 30). The final dataset indicates 51 mayors with *corr_status* = 0, three with status research (*corr_status* = 1), two with status investigations (2), 15 with status official suspect (3), 27 convicted mayors (4) and five acquitted mayors (5). All convicted mayors were sentenced to prison, with an average sentence duration of 4.3 years and frequently an additional monetary fine in place of further prison time.

³¹ The archive can be accessed at <https://putusan3.mahkamahagung.go.id/>. We also search the archive for the name of all mayors with *corr_status* > 3 as indicated by ICW, KPK and/or the Google search source(s). We find the corruption-related court rule documentation for 44% of these mayors in the archive. For mayors with relatively common first and last name we do not fully study the multitude of page results in the archive, which is arguably the main reason for not finding more cases. This exercise therefore increases our confidence that mayors with *corr_status* = 0 in our database were indeed not involved in a corruption case.

OA4.4 District-specific variables (except KPPOD variables)

1999 election outcome variables

Our primary data source for the results of the 1999 local legislative elections is the website *pemilu.asia* by Kevin Evans from *The Australia-Indonesia Centre*. The website provides pie charts on the election outcomes of nearly all districts that then existed. We use this data to compute the dummy variable *Golkar wins 1999-elections*, which equals one if Golkar obtains the largest vote share. For two districts in our sample of 103 districts, data are missing. For these districts, we infer the Golkar vote share from Sevin (2001).³² We also use the election outcome data to compute the variable *1999-election vote share HHI*, which is a Herfindahl-Hirschmann Index based on the vote share of participating parties.

Population

We compute population based on the population census of 2000. Data are provided by *IPUMS-International*.

Population density

We compute population density as the ratio of population and surface area in square miles, both measured in 2000. We use a shapefile provided by the BPS to compute the surface area.

GDP per capita

Data on GDP is obtained from The World Bank's *Indonesia Database for Policy and Economic Research* (INDO DAPOER). We use the data for 2000 and compute GDP per capita by dividing total GDP by population as of 2000.

Education of working age population

We compute this variable using educational attainment data at the individual level from the 2000 population census. At the individual level, the variable takes either 0 (less than primary education), 1 (primary education completed), 2 (secondary education completed) or 3 (college degree obtained). We define the working age population as the subset of inhab-

³² For both of these districts, Sevin (2001) indicates that Golkar received more than 50% of votes, thus *Golkar wins 1999-elections*=1.

itants between the age of 15 and 65.

Religious fractionalization

Using the results of the 2000 population census, we compute religious fractionalization as a Herfindahl-Hirschmann Index (HHI) based on the district-specific shares of each religion. The shares are computed based on the micro-data of individuals. The census distinguishes between Muslims, Buddhists, Hindus, Christians and “Other”.

Expenditure data

Expenditure data are provided by the Directorate General of Financial Considerations within the Indonesian Ministry of Finance.³³ Development Expenditure consists of expenditure on the following sectors (see the original name in brackets): Industry (*Sektor Industri*); Agriculture and Forestry (*Sektor Pertanian Dan Kehutanan*); Water Resources and Irrigation (*Sektor Sumber Daya Air Dan Irigasi*); Labor (*Sektor Tenaga Kerja*); Transport (*Sektor Transportasi*); Mining and Energy (*Sektor Pertambangan Dan Energi*); Tourism and Regional Telecommunication (*Sektor Pariwisata Dan Telekomunikasi Daerah*); Regional Development and Settlement (*Sektor Pembangunan Daerah Dan Pemukiman*); Environmental and Spatial (*Sektor Lingkungan Hidup Dan Tata Ruang*); Education, National Culture, Trust, Sustainable God, Youth and Sports (*Sektor Pendidikan, Kebudayaan Nasional, Kepercayaan, Terhadap Tuhan Yang Maha Esa, Pemuda Dan Olah Raga*); Population and Family Welfare (*Sektor Kependudukan Dan Keluarga Sejahtera*); Health, Social Welfare, the Role of Women, Children And Youth (*Sektor Kesehatan, Kesejahteraan Sosial, Peranan Wanita, Anak Dan Remaja*); Housing and Settlements (*Sektor Perumahan Dan Pemukiman*); Religion (*Sektor Agama*); Science And Technology (*Sektor Ilmu Pengetahuan Dan Teknologi*); Legal Sector (*Sektor Hukum*); Government Apparatus Sector and Supervision (*Sektor Aparatur Pemerintah Dan Pengawasan*); Politics, Information, Communication Mass Media Sector (*Sektor Politik, Penerangan, Komunikasi Media Massa*); Security and Public Order (*Sektor Keamanan Dan Ketertiban Umum*); Trade, Regional Business Development, Regional Finance and Cooperative (*Sektor Perdagangan, Pengembangan Usaha Daerah, Keuangan Daerah Dan Koperasi*).

³³ see [http : //www.djpk.kemenkeu.go.id/?page_id = 321](http://www.djpk.kemenkeu.go.id/?page_id=321)

OA4.5 KPPOD data

KPPOD collected data for 134 districts in 2002, 200 districts in 2003 and 214 districts in 2004. For 121 districts we have data for all three years, for six districts we only have data for 2002 and 2003 and for 65 districts we only have data for 2003 and 2004. We use the panel as much as possible in our analysis (thus also include districts for which only two years are available), conditional on imposing the same sample selection criteria as in our main analysis and further dropping two districts that have no medium-sized or large manufacturing over 2000-2004. No matter the nature of a specific KPPOD variable, a larger reported score always represents an improvement rather than simply an increase in the variable. Therefore, in Table OA12 we change the names of the variables “Abuse of authority” and “Illegal levies outside bureaucracy” to “Absence of abuse of authority” and “Absence of illegal levies outside bureaucracy”, respectively. Regarding the latter, we note that the KPPOD surveys include separate questions on the severity of illegal levies charged by a) local government officials and b) non-governmental agents such as security officers, community groups and gangsters. However, only the results on illegal levies charged by non-governmental agents are published at the district level (thus the addition *outside bureaucracy* in Table OA12.) The summary of the 2003 survey results mentions that illegal fees charged by local government officials were perceived to be most onerous. Below we copy the variable descriptions from the original KPPOD (2002) description.

Infrastructure

The score on every infrastructure sub-component is in part measured through a survey on local business actors and the consultation of a panel of experts. Furthermore, the score is co-determined by other, variable-specific data, which we report in the following (see KPPOD, 2003, p.110, for all below variables).

Availability of Streets. “Ratio of the length of the streets in the city/regency over region’s area”

Availability of Sea Ports. “Availability or distance to sea port in kilometers”

Availability of Airport. “Availability or distance to airport in kilometers”

Availability of Telephone Service. “Number of telephone lines per capita”

Availability of Electricity Service. “Production of electricity/KWh of available electricity”

Quality of Streets. “Ratio of the length of streets with good quality over total length of streets”

Quality of Sea Ports. “Type and capacity of sea port and average departure per week”

Quality of Airport. “Type of airport and average flights per week”

Quality of Telephone Service. Data source: “Regency/city and province in figures by BPS”

Quality of Electricity Service. Data source: “Regency/city and province in figures by BPS”

Institutional Quality

Service procedure. “Measures the quality of government service and professionalism of government apparatus in providing service to business community” (KPPOD, 2003, p.108).

Abuse of authority. “Measures the distortion of regional government apparatus in providing service to business community” (p.108; larger score ↔ less distortion)

Consistency of regulations. “Measures the certainty, clarity, and consistency in enforcement of regional regulations and other policies regulating business” (p.108)

Law enforcement. “Measures law certainty such as protection on work contract and ownership right, consistency of court decisions especially those related to business” (p.108)

Illegal levies outside bureaucracy. “Portrays regional government’s settlement of illegal practice in levy conducted by people or group of people outside bureaucracy that disturbs business” (p.108; larger score ↔ less distortion)

Executive-Legislative relations. “Captures problems caused by poor relations between DPRD and Regional Government” (p.108)

Retribution / Taxes. “Analyzes the structure of levies applicable in the region, especially regional tax and regional retribution” (p.108)

Development Budget / Total Budget. “Measures the commitment of regional government in developing physical infrastructure needed to support business activities manifested in fund allocation in development budget” (p.108)

Regional policy and regulation. “Assesses the quality of policies/legal products made by regional government (regional regulations, Decision of regent/mayor, etc.) especially those

related to business community. Several aspects are examined from those regulations such as juridical aspect, philosophy, substance, principles, and effects that might produce by said legal products. Regulations related to service, levy, pricing, labor, and so on are the focus.” (p.108)

OA4.6 Details on the selection of districts

In 20 of the 103 districts in our sample the first democratic mayor was elected six instead of five calendar years after the appointment of the last Suharto mayor.³⁴ In 11 of these districts the last Suharto mayor was appointed in 1994, in four districts the appointment occurred in 1995 and in five districts the appointment happened in 1997. We choose to keep these districts in our sample but also show in column 2 of Table OA6 that the results are robust to dropping these 20 districts. For the districts that appointed the last Suharto mayor in 1994 and elected the first democratic mayor in 2000, a comment by Hofman and Kaiser (2006) and the large share of “1994-2000 districts” (11/20) suggests that the reason is not district-specific. Specifically, in their discussion of the 2004 legislative and presidential elections Hofman and Kaiser (2006) state that “the Ministry of Home Affairs (...) extended the tenures of regional heads during the 2004 elections (...), believing that the absence of local elections and ongoing tenure of incumbent regional heads will enhance stability during the election season.” Since the 1999 elections arguably occurred in an even less stable environment, it appears likely that the same decision was made during those elections.

³⁴ We have to use the difference in calendar years as our criterion for whether the election of the first democratic mayor was delayed, because for some districts we do not know the exact date of the last Suharto mayor appointment.

References

- Akerberg, D., K. Caves, and G. Frazer (2006). Structural identification of production functions. Working Paper, UCLA.
- Altonji, J. G., T. E. Elder, and C. R. Taber (2005). An evaluation of instrumental variable strategies for estimating the effects of Catholic schooling. *Journal of Human Resources* 40(4), 791–821.
- Angrist, J. D. and J.-S. Pischke (2008). *Mostly harmless econometrics: An empiricist's companion*. Princeton University Press.
- Athey, S. and G. W. Imbens (2021). Design-based analysis in difference-in-differences settings with staggered adoption. *Journal of Econometrics*, forthcoming.
- Baker, A., D. F. Larcker, and C. C. Wang (2021). How much should we trust staggered difference-in-differences estimates? Finance Working Paper No. 736/2021, European Corporate Governance Institute.
- Bazzi, S. and M. Gudgeon (2021). The political boundaries of ethnic divisions. *American Economic Journal: Applied Economics* 13(1), 235–266.
- Borusyak, K. and X. Jaravel (2017). Revisiting event study designs, with an application to the estimation of the marginal propensity to consume. *mimeo*.
- Butt, S. (2017). *Corruption and law in Indonesia*. Routledge.
- Butt, S. and T. Lindsey (2010). Judicial mafia: the courts and state illegality in Indonesia. In *The state and illegality in Indonesia*, pp. 189–213. Brill.
- De Chaisemartin, C. and X. d'Haultfoeuille (2020). Two-way fixed effects estimators with heterogeneous treatment effects. *American Economic Review* 110(9), 2964–2996.
- De Loecker, J. and F. Warzynski (2012). Markups and firm-level export status. *American Economic Review* 102(6), 2437–2471.

- Hadiz, V. (2010). *Localising power in post-authoritarian Indonesia: A Southeast Asia perspective*. Stanford University Press.
- Hodler, R. and P. A. Raschky (2014). Regional favoritism. *The Quarterly Journal of Economics* 129(2), 995–1033.
- Hofman, B. and K. Kaiser (2006). Decentralization, democratic transition, and local governance in Indonesia. In P. Bardhan and D. Mookherjee (Eds.), *Decentralization and Local Governance in Developing Countries: A Comparative Perspective*, pp. 81–124. Cambridge, MA: MIT Press.
- Hofman, B., K. Kaiser, and G. G. Schulze (2009). Corruption and decentralization. In C. J. Holtzappel and M. Ramstedt (Eds.), *Decentralization and Regional Autonomy in Indonesia: Implementation and Challenges*, pp. 99–113. Institute of Southeast Asian Studies.
- Horrace, W. C. and R. L. Oaxaca (2006). Results on the bias and inconsistency of Ordinary Least Squares for the linear probability model. *Economics Letters* 90(3), 321–327.
- Imbens, G. W. (2003). Sensitivity to exogeneity assumptions in program evaluation. *American Economic Review* 93(2), 126–132.
- Indonesia Corruption Watch (2008). Independent Report. Corruption Assessment and Compliance United Nation Convention Against Corruption (UNCAC)-2003 in Indonesian Law. <https://antikorupsi.org/sites/default/files/dokumen/Independent%2520Report%2520Corruption%2520Assessment%2520and%2520UNCAC-compliance%2520in%2520Indonesian%2520Law.pdf>.
- KPPOD (2003). Regional investment attractiveness: business perception. Rating to 134 regencies/cities in Indonesia & problems on business environment. Komite Pemantauan Pelaksanaan Otonomi Daerah (Regional Autonomy Watch).
- Makarim & Taira S. (2012). Indonesia's Anti-Corruption Laws. <https://www.mondaq.com/white-collar-crime-anti-corruption-fraud/160720/indonesias-anti-corruption-laws>.

- Martinez-Bravo, M., P. Mukherjee, and A. Stegmann (2017). The non-democratic roots of elite capture: evidence from Soeharto mayors in Indonesia. *Econometrica* 85(6), 1991–2010.
- Oster, E. (2019). Unobservable selection and coefficient stability: theory and evidence. *Journal of Business & Economic Statistics* 37(2), 187–204.
- Pierskalla, J. H. (2016). Splitting the difference? The politics of district creation in Indonesia. *Comparative Politics* 48(2), 249–268.
- Ray, D. (2009). Decentralization, regulatory reform, and the business climate. In C. J. Holtzappel and M. Ramstedt (Eds.), *Decentralization and Regional Autonomy in Indonesia: Implementation and Challenges*, pp. 150–182. Institute of Southeast Asian Studies.
- Sevin, O. (2001). Les élections Indonésiennes de juin 1999: une analyse géographique / Indonesian election in June 1999: a geographical analysis. *Annales de géographie* 110(621), 527–549.
- Vial, V. and J. Hanoteau (2010). Corruption, manufacturing plant growth, and the Asian paradox: Indonesian evidence. *World Development* 38(5), 693–705.
- World Bank (2003). Indonesia Development Policy Report: Beyond Macroeconomic Stability. Report No. 27374-IND, Jakarta: World Bank. <https://openknowledge.worldbank.org/bitstream/handle/10986/14664/273740IND.pdf>.